

AL KHALIJI FRANCE S.A. UNITED ARAB EMIRATES BRANCHES

INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2019

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INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AL KHALIJI FRANCE S.A. - UNITED ARAB EMIRATES BRANCHES

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Al Khaliji France S.A. - United Arab Emirates Branches (the "Branch"), which comprise the statement of financial position as at 31 December 2019, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Branch as at 31 December 2019 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Branch in accordance with the International - Code of Ethics for Professional Accountants (including International Independence Standards) (the "IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs and in compliance with the applicable provisions of the Branch's Articles of Association and the UAE Federal Law No. (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Branch's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Branch or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Branch's financial reporting process.



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AL KHALIJI FRANCE S.A. - UNITED ARAB EMIRATES BRANCHES (continued)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, design and perform audit procedures responsive to those risks, and
 obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
 The risk of not detecting a material misstatement resulting from fraud is higher than for
 one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
 misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branch's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Branch to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AL KHALIJI FRANCE S.A. - UNITED ARAB EMIRATES BRANCHES (continued)

Report on other legal and regulatory requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) the Branch has maintained proper books of account;
- ii) we have obtained all the information we considered necessary for the purposes of our audit:
- the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the Branch's Articles of Association and the UAE Federal Law No. (2) of 2015;
- iv) note 9 reflects the investments by the Branch during the year;
- v) note 7 reflects material related party transactions and the terms under which they were conducted; and
- vi) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Branch has contravened, during the financial year ended 31 December 2019, any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or of its Articles of Association which would have a material impact on its activities or its financial position as at the date of issuance of this report.

Other matter

The financial statements of the Branch for the year ended 31 December 2018, were audited by another auditor who expressed an unmodified opinion on those financial statements on 31 March 2019.

For Ernst & Young

Joseph Alexander Murphy Partner Registration No: 492

Dubai, United Arab Emirates 21 May 2020

Notes to the financial statements for the year ended 31 December 2019 (continued)

Statement of financial position As at 31 December 2019

| ASSETS | Notes | 31 December 2019 AED'000 | 31 December 2018 AED'000 |
|---|---------------------|---------------------------------------|---------------------------------------|
| Cash and balances with the Central Bank of the U.A.E. | 5 | 567,830 | 230,761 |
| Due from related parties | 6 | 177,515 | 153,998 |
| Deposits and balances due from banks and financial institutions | 7 | 7,963 | 62,627 |
| Investment securities | 8 | 168,511 | 96,535 |
| Loans and advances to customers | 9 | 860,941 | 1,382,815 |
| Other assets | 10 | 28,428 | 60,025 |
| Property and equipment | 11 | 709 | 889 |
| Intangible assets | 12 | 3,922 | 5,306 |
| Total assets | | 1,815,819 | 1,992,956 |
| LIABILITIES AND EQUITY Liabilities Deposits and balances due to banks and financial institutions Customers' deposits Due to related parties Other liabilities | 13 14 6 15 | 3,176 1,122,742 3,949 41,381 | 3,363 1,303,028 8,962 44,051 |
| Total liabilities | | 1,171,248 | 1,359,404 |
| Equity Assigned capital Statutory reserve Fair value reserve - AFS Investments Retained earnings | 16(a) 16(b) | 375,000 56,872 (122) 212,821 | 375,000 55,758 - 202,794 |
| Total Equity | | 644,571 | 633,552 |
| Total liabilities and Equity | | 1,815,819 | 1,992,956 |

Gilles Dermaux General Manager

STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2019

| | Notes | 2019 AED'000 | 2018 AED'000 |
|---|-------|-----------------|-----------------|
| Interest income | | 81,480 | 102,588 |
| Interest expense | | (17,683) | (25,742) |
| Net interest income | | 63,797 | 76,846 |
| Fee and commission income Fee and commission expenses | | 15,688 (943) | 20,238 (924) |
| Tec and commission empenses | | | |
| Net fee and commission income | | 14,745 | 19,314 |
| Net gain from foreign currency transactions | | 2,850 | 2,765 |
| Other operating income | | 312 | |
| Operating income for the year | | 81,704 | 98,925 |
| General and administrative expenses | 18 | (36,325) | (40,969) |
| Allowance for impairment, net | 19 | (14,639) | (43,652) |
| Net operating expenses | | (50,964) | (84,621) |
| Profit before tax | | 30,740 | 14,304 |
| Income tax expense | 20 | (19,599) | (10,240) |
| Net profit for the year | | 11,141 | 4,064 |

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2019

| | Notes | 2019 AED'000 | 2018 AED'000 |
|---|-------|-----------------|-----------------|
| Profit for the year | | 11,141 | 4,064 |
| Other comprehensive loss | | (122) | - |
| Other comprehensive loss for the year | | (122) | |
| Total comprehensive income for the year | | 11,019 | 4,064 |

STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2019

| | Assigned capital AED'000 | Statutory reserve AED'000 | Fair value reserve AED'000 | Retained earnings AED'000 | Total AED'000 |
|---|--------------------------------|---------------------------------|----------------------------------|---------------------------------|------------------|
| Balance at 1 January 2018 | 375,000 | 55,352 | - | 199,136 | 629,488 |
| Profit for the year | - | - | - | 4,064 | 4,064 |
| Other comprehensive income for the year | - | - | - | - | - |
| Total comprehensive income for the year | - | - | - | 4,064 | 4,064 |
| Transfer to statutory reserve | - | 406 | - | (406) | - |
| Balance at 31 December 2018 | 375,000 | 55,758 | - | 202,794 | 633,552 |
| Balance as at 1 January 2019 | 375,000 | 55,758 | - | 202,794 | 633,552 |
| Profit for the year | - | - | - | 11,141 | 11,141 |
| Other comprehensive loss for the year | | | (122) | | (122) |
| Total comprehensive income for the year | - | - | (122) | 11,141 | 11,019 |
| Transfer to statutory reserve | <u> </u> | 1,114 | | (1,114) | |
| Balance at 31 December 2019 | 375,000 | 56,872 | (122) | 212,821 | 644,571 |

The attached notes 1 to 30 form part of these financial statements.

STATEMENT OF CASH FLOWS

For the year ended 31 December 2019

| | Notes | 2019 AED'000 | 2018 AED'000 |
|---|-------|-----------------|-----------------|
| Cash flows from operating activities | | | |
| Profit before tax | | 30,740 | 14,304 |
| Adjustments for: | | | |
| Allowance for impairment, net | 19 | 14,639 | 43,652 |
| Amortisation of Premium/Discounts on investment securities | | 1,456 | _ |
| Depreciation and amortization | 12,13 | 2,629 | 3,253 |
| Provision for employees' end-of-service benefits | 16(i) | 1,096 | 1,184 |
| Fair value of Forward deals / Currency revaluation | 16,27 | (30) | |
| Operating profit before changes in operating | | | |
| assets and liabilities | | 50,530 | 62,393 |
| Decrease in cash reserve with the Central Bank | 6 | (890) | 26,692 |
| Decrease in loans and advances | 10 | 511,393 | 420,028 |
| Decrease/(increase) in other assets | 11 | 4,467 | (1,959) |
| Decrease in customers' deposits | 15 | (180,286) | (220,006) |
| Increase in other liabilities | 16 | 2,152 | 153 |
| Cash generated from operations | | 387,366 | 287,301 |
| Tax paid | 20 | (25) | (8,642) |
| Employees' end-of-service benefits paid | 16(i) | (1,734) | (1,946) |
| Net cash generated from operating activities | | 385,607 | 276,713 |
| Cash flows from investing activities | | | |
| Purchase of property and equipment | 12 | (398) | (465) |
| Purchase of intangibles | 13 | (667) | (916) |
| Purchase of investment securities | 9 | (76,227) | (470) |
| Proceeds from maturity/sale of investment securities | 9 | 2,093 | 57,320 |
| Net cash (used in) /from investing activities | | (75,199) | 55,469 |
| Net increase in cash and cash equivalents | | 310,408 | 332,182 |
| Cash and cash equivalents, at the beginning of the year | | 358,447 | 26,265 |
| Cash and cash equivalents, at the end of the year (Note 21) | | 668,855 | 358,447 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

1. Activities

Al Khaliji France S.A (the "Bank") is a French registered bank with its Head Office in Paris, France (the "Head Office"). It commenced its operations in the United Arab Emirates in 1973 as a retail bank and currently has four branches, one each in the Emirates of Dubai, Abu Dhabi, Ras Al Khaimah and Sharjah. The ultimate parent and controlling party is Al Khalij Commercial Bank, Doha, Qatar (the "Ultimate Parent Company").

The Bank's regional office in Dubai is responsible for managing the operations of the United Arab Emirates Branches. The regional office's registered address is P.O. Box 4207, Dubai, United Arab Emirates.

These financial statements reflect the activities of the branches of Al Khaliji France S.A. in the United Arab Emirates only (the "Branches") and exclude all transactions, assets and liabilities of the Head Office and Ultimate Parent Company's branches.

2. Basis of preparation

2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), and the applicable provisions of the Central Bank of the UAE regulations.

2.2 Functional and presentation currency

These financial statements are presented in United Arab Emirates Dirhams ("AED") which is the Branches's functional and presentation currency. Except as otherwise indicated, financial information presented in AED has been rounded to the nearest thousand.

2.3 Basis of measurement

The financial statements have been prepared on the historical cost basis except for derivative financial instruments measured at fair value and financial assets at fair value through other comprehensive income.

3. Application of new and revised International Financial Reporting Standards ("IFRSs")

3.1 New and revised IFRS applied with material effect on the financial statements

a. New standards, amendments and interpretations effective from 1 January 2019

The following standards, amendments and interpretations, which became effective as of 1 January 2019, are relevant to the Branches:

Nature of the effect of adoption of IFRS 16

The Branches has lease contracts for various items of property and equipment. Before the adoption of IFRS 16, the Branches classified each of their leases at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as rent expense in the statement of income on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under prepayments and other liabilities, respectively.

Upon adoption of IFRS 16, the Branches applied a single recognition and measurement approach for all leases where they is the lessee, except for short-term leases and leases of low-value assets. The Branches recognised lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

- 3. Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)
- 3.1 New and revised IFRS applied with material effect on the financial statements (continued)
- a. New standards, amendments and interpretations effective from 1 January 2019 (continued)

Nature of the effect of adoption of IFRS 16 (continued)

Set out below are the new accounting policies of the Branches upon adoption of IFRS 16:

Right-of-use assets

The Branches recognise right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Branches are reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

Lease liabilities

At the commencement date of the lease, the Branches recognise lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Branches and payments of penalties for terminating a lease, if the lease term reflects the Branches exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Branches use the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is re-measured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Branches apply the short-term lease recognition exemption to their short-term leases of property and equipment (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). They also apply the lease of low-value assets recognition exemption to leases of property and equipment that are considered of low value. Payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

The Branches have the option, under some of its leases to lease the assets for an additional term. The Branches apply judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, they consider all relevant factors that create an economic incentive for them to exercise the renewal. After the commencement date, the Branches reasses the lease term if there is a significant event or change in circumstances that is within its control and affects their ability to exercise (or not to exercise) the option to renew (e.g. a change in business strategy).

The impact of adoption of IFRS 16 is insignificant for the Branches.

IFRS 9, 'Financial Instruments' (effective date: 01 January 2019) - 'Financial Amendment to IFRS 9, Financial instruments', on prepayment features with negative compensation

The Board has issued a narrow-scope amendment to IFRS 9 to enable entities to measure at amortized cost some prepayable financial assets with negative compensation. The assets affected, that include some loans and debt securities, would otherwise have been measured at fair value through profit or loss (FVTPL).

This amendment confirms that when a financial liability measured at amortized cost is modified without this resulting in de-recognition, a gain or loss should be recognised immediately in profit or loss. The gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate. This means that the difference cannot be spread over the remaining life of the instrument. The amendments to IFRS 9, Financial instruments, on prepayment features with negative compensation is not expected to have a significant impact on the Branches' financial statements.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

- 3. Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)
- 3.1 New and revised IFRS applied with material effect on the financial statements (continued)
- a. New standards, amendments and interpretations effective from 1 January 2019 (continued)

IFRIC Interpretation 23 Uncertainty over Income Tax Treatment

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12 Income Taxes. It does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

The Branches determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and uses the approach that better predicts the resolution of the uncertainty.

The Branches apply significant judgement in identifying uncertainties over income tax treatments. Since the Branches operate in a complex multinational environment, they assessed whether the Interpretation had an impact on their financial statements. Upon adoption of the Interpretation, the Branches considered whether they have any uncertain tax positions, particularly those relating to transfer pricing The Interpretation did not have an impact on the financial statements of the Branches.

The amendments to the Uncertainty over Income Tax Treatment is not expected to have a significant impact on the Branches' financial statements.

b. Standards, amendments and interpretations issued but not yet effective for the Branches' accounting period beginning on 1 January 2019 and not early adopted

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Branches' financial statements are disclosed below. The Branches intend to adopt these standards, if applicable, when they become effective.

Amendments to IAS 1 and IAS 8: Definition of Material (effective date: 1 January 2020)

In October 2018, the IASB issued amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to align the definition of 'material' across the standards and to clarify certain aspects of the definition. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

The amendments to the definition of material is not expected to have a significant impact on the Branches' financial statements.

IBOR reform disclosure: (effective date: 1 January 2020)

Interest Rate Benchmark Reform Amendments to IFRS 9 and IFRS 7 include a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument. As a result of interest rate benchmark reform, there may be uncertainties about the timing and or amount of benchmark-based cash flows of the hedged item or the hedging instrument during the period before the replacement of an existing interest rate benchmark with an alternative risk-free interest rate (an "RFR"). This may lead to uncertainty whether a forecast transaction is highly probable and whether prospectively the hedging relationship is expected to be highly effective.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

3. Application of new and revised International Financial Reporting Standards ("IFRSs") (continued)

- 3.1 New and revised IFRS applied with material effect on the financial statements (continued)
- b. Standards, amendments and interpretations issued but not yet effective for the Branches' accounting period beginning on 1 January 2019 and not early adopted (continued)

IBOR reform disclosure: (effective date: 1 January 2020) (continued)

The amendments provide temporary reliefs which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark with an alternative RFR. The effective date of the amendments is for annual periods beginning on or after 1 January 2020, with early application permitted. The requirements must be applied retrospectively. However, any hedge relationships that have previously been dedesignated cannot be reinstated upon application, nor can any hedge relationships be designated with the benefit of hindsight.

With phase one completed, the IASB is now shifting its focus to consider those issues that could affect financial reporting when an existing interest rate benchmark is replaced with an RFR. This is referred to as phase two of the IASB's project.

The Branches have not early adopted the amendments and has concluded that the uncertainty arising from IBOR reform is not expected to have any impact on an overall basis.

There are no other applicable new standards and amendments to published standards or IFRS IC interpretations that have been issued but are not effective for the first time for the Branches' financial year beginning on 1 January 2019 that would be expected to have a material impact on the Branches' financial statements.

4. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements except for the effects of adoption of IFRS 16 on 1 January 2019, as described in note 3(a), and have been applied consistently by the Branches.

Financial instruments

Classification and measurement

The Branches classify its financial assets into the following measurement categories:

- i. those to be measured at fair value (either through other comprehensive income, or through profit or loss); and
- ii. those to be measured at amortised cost.

The classification depends on the Branches' business model for managing financial assets and the contractual terms of the financial assets' cash flows. The Branches classify their financial liabilities at amortised cost unless it has designated liabilities at fair value through profit or loss or is required to measure liabilities at fair value through profit or loss such as derivative liabilities.

Financial assets measured at fair value through other comprehensive income

Debt instruments

Investments in debt instruments are measured at fair value through other comprehensive income where they have:

- contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal and interest on the principal amount outstanding; and
- are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.

These debt instruments are initially recognised at fair value plus directly attributable transaction costs and subsequently measured at fair value. Gains and losses arising from changes in fair value are included in other comprehensive income within a separate component of equity. Impairment losses or reversals, interest revenue and foreign exchange gains and losses are recognised in the income statement. Upon disposal, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to the income statement. Refer to note 9 for Investments and Islamic instruments at fair value through other comprehensive income.

The measurement of credit impairment is based on the three-stage expected credit loss model as applied to financial assets at amortised cost.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Financial instruments (continued)

Classification and measurement (continued)

Financial assets measured at fair value through other comprehensive income (continued)

Equity instruments

Investment in equity instruments that are neither held for trading nor contingent consideration, are measured at fair value through other comprehensive income, where an irrevocable election has been made by management.

Amounts presented in other comprehensive income are not subsequently transferred to profit or loss.

Financial assets measured at fair value through profit or loss

Financial assets at fair value through profit or loss comprise:

- financial assets held for trading;
- financial assets specifically designated as fair value through profit or loss on initial recognition; and
- Financial instruments held at fair value through profit or loss are initially recognised at fair value, with transaction costs recognised in the income statement as incurred. Subsequently, they are measured at fair value and any gains or losses are recognised in the income statement as they arise. Where a financial asset is measured at fair value, a credit valuation adjustment is included to reflect the credit worthiness of the counterparty, representing the movement in fair value attributable to changes in credit risk.

Financial instruments held for trading

A financial instrument is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative not in a qualifying hedge relationship. Trading derivatives and trading securities are classified as held for trading and recognised at fair value.

Financial instruments designated as measured at fair value through profit or loss

Upon initial recognition, financial instruments may be designated as measured at fair value through profit or loss. A financial asset may only be designated at fair value through profit or loss if doing so eliminates or significantly reduces measurement or recognition inconsistencies (i.e. eliminates an accounting mismatch) that would otherwise arise from measuring financial assets or liabilities on a different basis.

A financial liability may be designated at fair value through profit or loss if it eliminates or significantly reduces an accounting mismatch or:

- if a host contract contains one or more embedded derivatives; or
- if financial assets and liabilities are both managed and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

Where a financial liability is designated at fair value through profit or loss, the movement in fair value attributable to changes in the Branches' own credit quality is calculated by determining the changes in credit spreads above observable market interest rates and is presented separately in other comprehensive income.

Financial assets measured at amortised cost

Debt instruments

Investments in debt instruments are measured at amortised cost where they have:

- contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal and interest on the principal amount outstanding; and
- are held within a business model whose objective is achieved by holding to collect contractual cash flows.

These debt instruments are initially recognised at fair value plus directly attributable transaction costs and subsequently measured at amortised cost. The measurement of credit impairment is based on the three-stage expected credit loss model described in note 4 (e) Impairment of financial assets.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Financial instruments (continued)

Impairment of financial assets

The Branches apply a three-stage approach to measuring ECL for the following categories of financial assets that are not measured at fair value through profit or loss:

- debt instruments measured at amortised cost and fair value through other comprehensive income;
- due from banks and financial institutions;
- loans and advances and Islamic financing receivables;
- loan commitments:
- financial guarantee contracts; and
- lines of credit.

No ECL is recognised on equity investments.

Financial assets migrate through the following three stages based on the change in credit risk since initial recognition:

Stage 1: 12-months ECL

For exposures where there has not been a significant increase in credit risk (SICR) since initial recognition and that are not credit impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised.

Stage 2: Lifetime ECL - not credit impaired

For exposures where there has been an SICR since initial recognition but are not credit impaired, a lifetime ECL (i.e. reflecting the remaining lifetime of the financial asset) is recognised.

Stage 3: Lifetime ECL - credit impaired

Exposures are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For exposures that have become credit impaired, a lifetime ECL is recognised and interest income is calculated by applying the effective interest rate to the amortised cost (net of provision) rather than the gross carrying amount. The Branches define a financial instrument as in default, which is fully aligned with the definition of credit-impaired.

The Branches assess, on a forward-looking basis, the ECL associated with the above categories of financial assets. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money; and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Branches have performed an historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

Loan commitments and letters of credit:

The ECL related to loan commitments and letters of credit are recognised in other liabilities. When estimating lifetime ECL for undrawn loan commitments, the Branches estimate the expected portion of the loan commitment that will be drawn-down over its expected life. The ECL is then based on the present value of the expected shortfalls in cash flows if the loan is drawn-down, based on a probability-weighting of the scenarios.

Guarantee contracts:

The ECL related to guarantee contracts are recognised in other liabilities. For this purpose, the Branches estimate ECL based on the present value of the expected payments to reimburse the holder for a credit loss that it incurs. The calculation is made using a probability-weighting of the scenarios.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Financial instruments (continued)

Measuring ECL

The ECL is measured on either a 12-month or lifetime basis depending on whether an SICR has occurred since initial recognition or whether an asset is considered to be credit-impaired. ECL is the discounted product of the Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD), defined as follows:

- Two types of PDs are used for calculating ECL
 - 12 month PDs This is the estimated probability of default occurring within the next 12 months (or over the remaining life of the financial instrument if that is less than 12 months). This is used to calculate 12 month ECL for Stage 1 exposures.
 - Lifetime PDs This is the estimated probability of a default occurring over the remaining life of the financial instrument. This is used to calculate lifetime ECL for Stage 2 and Stage 3 exposures.
- EAD is based on the amounts the Branches expects to be owed at the time of default, over the next 12 months or over the remaining lifetime. It varies for the types of financial assets defined in the section above.
- LGD represents the Branches' expectation of the extent of loss on a defaulted exposure. LGD is expressed as a percentage loss per unit of exposure at the time of default.

Weighted average ECL is calculated considering base case, upside and downside scenarios multiplied by the associated scenario weightings, at the contract level for reflection of the ECL impact in the books of accounts.

The most significant period-end assumptions used for ECL estimate as at 31 December 2019 are set out below. The scenarios base case, upside and downside were used for all portfolios keeping in view the principal macroeconomic variables, including GDP in the range of 2 to 7% for different scenario.

Derivatives

A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in the price of one or more underlying financial instrument, reference rate or index.

Derivative financial instruments are initially recognised at fair value at trade date, and are subsequently re-measured at fair value at the end of each reporting period. All derivatives are carried at their fair values as assets where the fair values are positive (unrealised gains) and as liabilities where the fair values are negative (unrealised losses). Derivative assets and liabilities arising from different transactions are only offset if the transactions are with the same counterparty, a legal right of offset exists and the parties intend to settle the cash flows on a net basis.

Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models.

The method of recognising fair value gains and losses depends on whether derivatives are held for trading or are designated as hedging instruments, and if the latter, the nature of the risks being hedged.

Derivatives may be embedded in another contractual arrangement (a "host contract"). The Branches accounts for such embedded derivatives at fair value separately from the host contract when the host contract is not itself carried at fair value through profit or loss, and the characteristics of the embedded derivative are not clearly related to the host contract.

Hedge accounting

Derivatives designated as hedges are classified as either: (i) hedges of the change in the fair value of recognised assets or liabilities or firm commitments ('fair value hedges'); (ii) hedges of the variability in future cash flows attributable to a particular risk associated with a recognised asset or liability, or a highly probable forecast transaction that could affect future reported net income ('cash flow hedges'); or (iii) a hedge of a net investment in a foreign operation ('net investment hedges'). Hedge accounting is applied to derivatives designated in this way provided certain criteria are met.

At the inception of a hedging relationship, to qualify for hedge accounting, the Branches documents the relationship between the hedging instruments and the hedged items as well as its risk management objective and its strategy for undertaking the hedge. The Branches prepares a documented assessment, both at hedge inception and on an ongoing basis, of whether or not the hedging instruments, primarily derivatives, that are used in hedging transactions are highly effective in offsetting the changes attributable to the hedged risks in the fair values or cash flows of the hedged items.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Financial instruments (continued)

Fair value hedges

Where a hedging relationship is designated as a fair value hedge, the hedged item is adjusted for the change in fair value in respect of the risk being hedged. Gains or losses on the changes in fair value of both the derivative and the hedged item attributable to hedged risk are recognised in the statement of income and the carrying amount of the hedged item is adjusted accordingly. This applies if the hedged item is otherwise measured at cost. Recognition of the gain or loss attributable to the hedged risk in profit or loss applies if the hedged item is an available-for-sale financial asset. If the derivative expires, is sold, terminated, exercised, no longer meets the criteria for fair value hedge accounting or the designation is revoked, hedge accounting is discontinued. The replacement or rollover of a hedging instrument into another hedging instrument is not an expiration or termination if such replacement or rollover is part of the Branches' documented hedging strategy. Any adjustment up to that point to the carrying value of a hedged item, for which the effective interest method is used, is amortised in the statement of income as part of the recalculated effective interest rate over the period to maturity or derecognition.

Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in other comprehensive income and accumulated in equity. The gain or loss relating to the ineffective part is recognised immediately in the statement of income. Amounts accumulated in equity are reclassified from other comprehensive income and transferred to the statement of income in the periods in which the hedged item affects profit or loss, in the same line of the statement of income as the recognised hedged item. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the cumulative gains or losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability. Hedge accounting is discontinued when the Branches revokes the hedging relationship, when the hedging instrument expires or is sold, terminated or exercised, or when a hedge no longer meets the criteria for hedge accounting. Any cumulative gains or losses recognized in equity remain in equity until the forecast transaction is recognised, in the case of a non-financial asset or a non-financial liability, or until the forecast transaction affects the statement of income. If the forecast transaction is no longer expected to occur, the cumulative gains or losses recognised in equity are immediately transferred to the statement of income from other comprehensive income.

Hedge effectiveness testing

To qualify for hedge accounting, the Branches require that at the inception of the hedge and through its life, each hedge must be expected to be highly effective (prospective effectiveness) and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis.

The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed. The method the Branches adopt for assessing hedge effectiveness depends on its risk management strategy. For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. Hedge ineffectiveness is recognised in the statement of income.

Revenue recognition

Interest income and interest expense

The Branches recognise interest income and interest expense in the statement of profit or loss for all interest bearing financial instruments classified as held to maturity, available-for-sale and loans and receivables using the effective interest method, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability on initial recognition. When there is doubt in the collection of the principal or the interest, the recognition of interest income ceases. Interest income from financial assets measured at FVTPL is recognised on accrual basis. Recoveries in respect of loans fully provided for are accounted for on a cash receipt basis.

Fees and commission income and expenses

Fees and commission income and expenses are generally recognised in the statement of profit or loss on accrual basis as the related services are provided except those that are integral to the effective interest rate calculations. Fees and commission included in the effective interest rate calculation are those that are incremental and directly attributable to the origination of the product and which are integral to the yield of the product.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Revenue recognition (continued)

Fees and commission income and expenses (continued)

Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the services are received.

Fee income from providing transaction services fees arising from negotiating or participating in the negotiation of a transaction for a third party, such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses, are recognised on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognised after fulfilling the corresponding criteria.

Foreign currency transactions

The financial statements of the Branches are expressed in Arab Emirates Dirhams ('AED'), which is the functional currency of the Branches and the presentation currency for the financial statements.

In preparing the financial statements of the Branches, transactions in currencies other than the Branches' functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in statement of profit or loss in the period in which they arise.

Property and equipment

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment loss, if any. Additions and subsequent expenditures are capitalised only to the extent that they enhance the future economic benefits expected to be derived from the assets.

Depreciation is determined using the straight-line method over the estimated useful lives of the respective assets, as follows:

| | <u>1 cars</u> |
|------------------------|---------------|
| Office equipment | 3 - 5 |
| Furniture and fittings | 3 - 5 |
| Vehicles | 3 |
| Leasehold improvements | 5 - 7 |

Veare

The depreciable amount is the gross carrying amount, less the estimated residual value at the end of its useful economic life.

The useful lives, methods and the residual values underlying the calculation of depreciation of items of property and equipment are reviewed at each reporting date to take account of any change in circumstances.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the statement of profit or loss.

Gain or loss on disposal is determined by comparing the proceeds with the carrying amount and are recognised in the statement of profit or loss.

Capital work-in-progress is carried at cost, less any recognised impairment loss. Such properties are classified to the appropriate categories of property and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Additions and subsequent expenditures are capitalised only to the extent that they enhance the future economic benefits expected to be derived from the assets. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit or loss in the expense category consistent with the function of the intangible asset.

Impairment of tangible and intangible assets

At each reporting period, the Branches review the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Branches estimate the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the statement of profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in the statement of profit or loss, unless the relevant asset is carried at revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

Employees' end-of-service benefits

Provision for employees' end-of-service indemnity is made based on current remuneration and cumulative years of service at the end of each reporting period. The provision is made in accordance with the Branches' policy which is not less than the liability arising under the U.A.E. labour laws.

Pension and national insurance contributions for U.A.E. citizens are made by the Branches in accordance with Federal Law No.7 of 1999.

Operating leases (Policy before 1 January 2019)

Leases of assets under which all the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Where the Branches are the lessee and the leased assets are not recognised on reporting period, rentals payable and receivable under operating leases are accounted for on a straight-line basis over the periods of the leases.

Income tax

Income tax comprises current tax and deferred tax. Income tax is recognised in the statement of profit or loss except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case it is recognised in the same statement in which the related item appears.

Current tax is the expected tax payable or receivable on the taxable profit or loss for the year, calculated using tax rates enacted or substantively enacted at the reporting date. The Branches provide for potential current tax liabilities that may arise on the basis of the amounts expected to be paid to the tax authorities.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

4. Significant accounting policies (continued)

Income tax (continued)

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the statement of financial position and the amounts attributed to such assets and liabilities for tax purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no long probable that the related tax benefit will be realised.

Deferred tax is calculated using the tax rates expected to apply in the periods in which the assets will be realised or the liabilities settled, based on tax rates and laws enacted, or substantively enacted, by the reporting date.

Provisions

Provisions are recognised when the Branches have a present obligation (legal or constructive) as a result of a past event, it is probable that the Branches will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Branches have a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

Acceptances

Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as financial assets and financial liabilities.

Documentary credits

Documentary credits, issued on behalf of the customers of the Branches, are contracts whereby the Branches guarantee to pay on behalf of the customers' money to the holder for goods supplied to the customers of the Branches. The payment would be made only on submission of documents as prescribed in the credit by the holder through his bank.

The income received for the issue of the credit and subsequent handling of the bills under the credit is recognised as fee income as and when received.

Commitments to extend credit

These are firm commitments made by the Branches to its customers to extend credit as per the terms of the agreement and are considered as an off balance sheet liability.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

5. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Branches' accounting policies, which are described in Note 3, the management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

Business model assessment

The Branches makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice;
- How the performance of the portfolio is evaluated and reported to the Branches' management;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- How managers of the business are compensated (e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected); and
- The frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Branches' stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest ("the SPPI test"), the Branches consider the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Branches considers contingent events that would change the amount and timing of cash flows, prepayment and extension terms, terms that limit the Branches' claim to cash flows from specified assets and features that modify consideration of the time value of money. Instruments failing SPPI will be measured at FVTPL.

Inputs, assumptions and techniques used for estimating impairment

Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Branches considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis including internal credit risk grading system, external risk ratings, where available, delinquency status of accounts, credit judgement and, where possible, relevant historical experience. The Branches may also determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

5. Critical accounting judgments and key sources of estimation uncertainty (continued)

Inputs, assumptions and techniques used for estimating impairment (continued)

Significant increase in credit risk (continued)

In determining whether credit risk has increased significantly since initial recognition following criteria's are considered:

- i. Two notches downgrade for ratings from Aaa to Baa or one notch downgrade for ratings from Ba to Caa.
- ii. Facilities restructured during previous twelve months.
- iii. Facilities overdue by 30 days as at the reporting date.

Credit risk grades

Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower. Exposures are subject to on-going monitoring, which may result in an exposure being moved to a different credit risk grade.

Generating the term structure of Probability of Default (PD)

The Branches employ statistical models to analyse the data collected and generate estimates of PD of exposures and how these are expected to change as a result of the passage of time. This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, across various geographies in which the Branches has exposures.

Renegotiated financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value. Where possible, the Branches seeks to restructure loans rather than to take possession of collateral, if available. This may involve extending the payment arrangements and documenting the agreement of new loan conditions. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur.

The accounts which are restructured due to credit reasons in past 12 months will be classified under Stage 2.

Definition of default

The Branches considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Branches in full, without recourse by the Branches to actions such as realising security (if any is held); or
- the borrower is past due more than 90 days on any material credit obligation to the Branches; or
- the borrower is rated 9 or 10.

In assessing whether a borrower is in default, the Branches also consider indicators that are:

- quantitative e.g. overdue status and non-payment on another obligation of the same issuer to the Branches; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances. The definition of default largely aligns with that applied by the Branches for regulatory capital purposes

Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect the Expected Credit Loss (ECL) applicable to the stage 1 and stage 2 exposures which are considered as performing. The methodologies and assumptions involved, including any forecasts of future economic conditions, are reviewed periodically

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

5. Critical accounting judgments and key sources of estimation uncertainty (continued)

Forward-looking information incorporated in the ECL models

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Branches have performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

The Branches employ statistical models to incorporate macro-economic factors on historical default rates. In the case that none of the macro-economic parameters are statistically significant or the results of forecasted PDs are too deviated from the present forecast of the economic conditions, qualitative PD overlay is used by management based on portfolio analysis.

Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect the ECL applicable to the stage 1 and stage 2 exposures. The methodologies and assumptions involved, including any forecasts of future economic conditions, are reviewed periodically.

These economic variables and their associated impact on the PD, EAD and LGD vary by financial instrument. Expert judgment has also been applied in this process. Forecasts of these economic variables (the "base economic scenario") are based on available information and include mean reversion approaches for long-term forecasts. The impact of these economic variables on the PD, EAD and LGD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

The scenarios base case at 70%, upside and downside at 15% each were used for all portfolios.

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

6. Cash and balances with the Central Bank of the U.A.E.

| | 2019 AED'000 | 2018 AED'000 |
|---|-------------------|-----------------|
| Cash on hand Balances with the Central bank of the U.A.E. | 14,775 | 14,288 |
| Current accounts | 125,542 | 139,850 |
| Statutory reserve Certificates of deposit | 77,513 350,000 | 76,623 |
| Certain cases of deposit | | |
| | <u>567,830</u> | 230,761 |

The Branches are required to maintain statutory reserve with the Central Bank of the U.A.E, which is not available for use in the day-to-day operations.

7. Related party transactions

The Branches enter into transactions with entities that fall within the definition of a related party in accordance with International Accounting Standard 24: *Related Party Disclosures*. Related parties comprise of Head Office and Ultimate Parent Company outside the U.A.E. Transactions with such related parties are made on substantially the same terms, as those prevailing at the same time for comparable transactions with external customers and parties.

The Branches maintain certain deposits with the Head Office and the Ultimate Parent Company and conducts banking transactions with them as part of its normal activities.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

7. Related party transactions (continued)

The Head Office provides administrative and management support to the Branches (Note 17) for which the Branches were charged a fee for the year ended 31 December 2019 of AED 1.5 million (2018: AED 2.2 million).

| | 2019 AED'000 | 2018 AED'000 |
|---|--------------------|------------------|
| Due from related parties comprise: | | |
| Current accounts Ultimate Parent Company Head Office | 224 55,781 | 286 40,393 |
| Term placement / deposit Ultimate Parent Company Head Office* | - 121,510 | 91,725 21,596 |
| Less: Impairment allowance (Note 19) | 177,515 | 154,000 (2) |
| | 177,515 | 153,998 |
| * Term placement/deposit with the Head Office has maturity of less than 3 months at p.a. (2018: 0.09% p.a.). There was no balance as at 31 December 2019. | nd carry an intere | st rate of 1.86% |
| | 2019 AED'000 | 2018 AED'000 |
| Due to related parties comprise: Current accounts | | |
| Ultimate Parent Company Head Office | 3,276 673 | 7,208 1,754 |
| | 3,949 | 8,962 |
| for the year includes related party transactions as follows: | | |
| | 2019 AED'000 | 2018 AED'000 |
| Interest income | 2,748 | 831 |
| Interest expense | 41 | 4,213 |
| Head Office charges (Note 18) | 1,497 | 2,226 |
| | 2019 AED'000 | 2018 AED'000 |
| Key management personnel compensation: | | |
| Salaries, bonuses and other benefits | 4,149 | 2,951 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

8. Deposits and balances due from banks and financial institutions

| | | 2019 AED'000 | 2018 AED'000 |
|-------------------------------|---|---|-------------------------|
| e the U.A.E. U.A.E. | | 8,148 | 6,727 55,907 |
| | | 8,148 (185) | 62,634 (7) |
| | | 7,963 | 62,627 |
| Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
| 62,464 (2,930) (53,796) | 170 2,930 (690) | - - - | 62,634 - (54,486) |
| 5,738 | 2,410 | - | 8,148 |
| - - 5 | 7 - 173 | - - - | 7 - 178 |
| 5 | 180 | - | 185 |
| 5,733 | 2,230 | - | 7,963 |
| Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
| 15,615 | 23 | - | 15,638 |
| 46,849 | 147 | - | 46,996 |
| 62,464 | 170 | <u>-</u> | 62,634 |
| - - | 1 - | - - | 1 |
| | 6 | | 6 |
| - | 7 | | 7 |
| 62,464 | 163 | <u>-</u> | 62,627 |
| | Stage 1 AED '000 62,464 (2,930) (53,796) 5,738 5 5 5 5 46,849 62,464 | Stage 1 Stage 2 AED '000 AED '000 62,464 170 (2,930) 2,930 (53,796) (690) 5 173 5 180 5,733 2,230 Stage 1 Stage 2 AED '000 AED '000 15,615 23 46,849 147 62,464 170 - 6 - 6 - 7 | Stage 1 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

9. Investment securities

| | | | 2019 AED'000 | 2018 AED'000 |
|---|------------------------------|---------------------|-----------------------------|-----------------------|
| Investments at FVOCI (*) Investments at amortized cost Less: Impairment allowance (Note 19) | | | 74,208 95,593 (1,290) | 97,226 (691) |
| | | | 168,511 | 96,535 |
| Gross investments securities by geographic co | oncentration are as t | follows: | | |
| | | | 2019 AED'000 | 2018 AED'000 |
| Within the U.A.E.Outside the U.A.E. | | | 149,469 20,342 | 76,812 20,414 |
| | | | 169,811 | 97,226 |
| The analysis of gross investments securities by | y industry sector is | as follows: | | |
| | | | 2019 AED'000 | 2018 AED'000 |
| Government and public sector Financial institutions | | | 132,931 36,880 | 60,274 36,952 |
| | | | 169,811 | 97,226 |
| | Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
| Gross exposure at 1 January 2019 Net transfers between Stages Net additions / (disposals) | 97,226 (20,343) 72,585 | 20,343 | - - - | 97,226 - 72,585 |
| At 31 December 2019 | 149,468 | 20,343 | - | 169,811 |
| ECL allowance at 1 January 2019 Net transfers between Stages Net charge / (reversals) | 691 (333) (303) | - 333 912 | - - - | 691 - 609 |
| Total ECL on Investment Securities | | 1,245 | | 1,300 |
| Closing Balance on 31 December 2019 | 149,413 | 19,098 | - | 168,511 |
| | | | | |

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At 31 December 2019

9. Investment securities (continued)

| Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
|---------------------------------------|--|--|---|
| 151,907 | 2,169 | - | 154,076 |
| 2,169 | (2,169) | - | - |
| (56,850) | - | - | (56,850) |
| 97,226 | - | - | 97,226 |
| 1.050 | 57 | <u>-</u> | 1,107 |
| · · · · · · · · · · · · · · · · · · · | (57) | _ | -, |
| (416) | - | - | (416) |
| 691 | | - | 691 |
| 96,535 | - | - | 96,535 |
| | 151,907 2,169 (56,850) 97,226 1,050 57 (416) | AED '000 AED '000 151,907 2,169 2,169 (2,169) (56,850) - 97,226 - 1,050 57 57 (57) (416) - 691 - | AED '000 AED '000 AED '000 151,907 2,169 - 2,169 (2,169) - (56,850) - - 97,226 - - 1,050 57 - 57 (57) - (416) - - 691 - - |

10. Loans and advances to customers

a) Loans and advances to customers comprise of the following:

| | 2019 AED'000 | 2018 AED'000 |
|--|---------------------|------------------------|
| Loans and advances Less: Impairment allowance (Note 19) | 956,275 (95,334) | 1,551,167 (168,352) |
| | 860,941 | 1,382,815 |

At 31 December 2019, the fair value of collateral held against loans and advances to customers was AED 1,061 million (2018: AED 1,819 million) an analysis of which is provided in Note 26.

b) The movement of the allowance for impairment of loans and advances to customers is as follows:

| | 2019 AED'000 | 2018 AED'000 |
|---|------------------------|-------------------------------|
| At 1 January Impact of adoption of IFRS 9 Impairment allowance for the year | 168,352 - 35,965 | 248,062 (1,153) 121,619 |
| Amounts written off during the year Recoveries during the year | (96,761) (12,222) | (149,865) (50,311) |
| At 31 December | 95,334 | 168,352 |

Impairment allowance for the year includes AED 16.6 million of suspended interest (2018: AED 33.2 million) and AED 2.2 million recoveries of suspended interest during the year (2018: AED 3.4 million)

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

10. Loans and advances to customers (continued)

c) Analysis of gross loans and advances to customers by class:

| | | | 2019 AED'000 | 2018 AED'000 |
|---|------------------------|---------------------|-------------------------------|-------------------------------|
| Corporate lending Small business lending Retail lending | | | 356,149 350,183 249,943 | 838,054 436,607 276,506 |
| | | | 956,275 | 1,551,167 |
| d) Gross loans and advances by geographic | cal area were as fo | llows: | | |
| | | | 2019 AED'000 | 2018 AED'000 |
| Within the U.A.E. Outside the U.A.E. | | | 867,177 89,098 | 1,247,449 303,718 |
| | | | 956,275 | 1,551,167 |
| e) Gross loans and advances by industry w | vere as follows: | | | |
| | | | 2019 AED'000 | 2018 AED'000 |
| Real estate Services Transport and communication | | | 330,601 193,213 192,872 | 424,746 308,376 230,288 |
| Wholesale and retail trade Manufacturing Construction | | | 112,279 61,403 49,982 | 168,376 179,679 49,726 |
| Electricity Personal loans Financial Institutions | | | 8,642 7,283 | 18,320 34,992 136,664 |
| | | | 956,275 | 1,551,167 |
| Loans and advances to customers | Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
| Gross exposure at 1 January 2019 | 1,058,529 | 318,122 | 174,516 | 1,551,167 |
| Net transfers between Stages Net additions / (disposals) | (147,525) (421,331) | 133,549 (85,778) | 13,976 (87,783) | (594,892) |
| At 31 December 2019 | 489,673 | 365,893 | 100,709 | 956,275 |
| ECL allowance at 1 January 2019 Net transfers between Stages | 15,137 (4,376) | 13,877 4,324 | 139,338 52 | 168,352 |
| Net charge / (reversals) | (15,616) | 5,710 | (63,112) | (73,018) |
| Total ECL on Loans and advances | (4,855) | 23,911 | 76,278 | 95,334 |
| Closing Balance on 31 December 2019 | 485,828 | 350,682 | 24,431 | 860,941 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

10. Loans and advances to customers (continued)

e) Gross loans and advances by industry were as follows: (continued)

| | Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 |
|---|---------------------|------------------------|--|--|
| Gross exposure at 1 January 2018 | 1,455,967 | 294,836 | 343,754 | 2,094,557 |
| Net transfers between Stages Net additions / (disposals) | (397,438) | 23,286 | (169,238) | (543,390) |
| At 31 December 2018 | 1,058,529 | 318,122 | 174,516 | 1,551,167 |
| ECL allowance at 1 January 2018 Net transfers between Stages Net charge / (reversals) | 23,324 - (8,187) | 17,841 - (3,964) | 205,745 | 246,910 - (78,558) |
| Total ECL on L&A | 15,137 | 13,877 | 139,338 | 168,352 |
| Closing Balance on 31 December 2018 | 1,043,392 | 304,245 | 35,178 | 1,382,815 |
| Deferred tax asset (i) Interest receivable Assets under acceptances Prepaid expenses Others | | | 2019 AED'0000 11,099 9,797 2,981 2,218 2,333 28,428 | 2018 AED'000 23,706 12,529 10,992 2,596 10,202 60,025 |
| i) The movement in deferred tax asset during | ng the year was as | s follows: | 2019 | 2018 |
| | | | AED'000 | AED'000 |
| Balance at the beginning of the year Net movement during the year | | | 23,706 (12,607) | 38,877 (15,171) |
| Balance at the end of the year | | | 11,099 | 23,706 |

Tax authorities in the U.A.E. review the tax calculations of the Branches on a periodical basis. As a result of the review, the authorities rejected recognition of impairment allowances for loans and advances as an expense for certain customers, based on their assessment. These rejected amounts create a temporary difference in the tax base resulting in deferred tax assets, which will be utilised when tax authorities accept recognition of the allowances as an expense in the statement of profit or loss.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

11. Other assets (continued)

| | Opening balance AED'000 | Additions & written off AED'000 | Release AED'000 | Ending balance AED'000 | Deferred tax assets as of 31 December 2019 AED'000 | statement of | Deferred tax assets as of 31 December 2018 AED'000 |
|--|---|---|--------------------------------------|---------------------------------------|--|---|--|
| Impairment allowance for loans and advances to customers Suspended interest Results of the year (loss) restated | 96,177 22,351 32,566 | (57,099) (3,675) (32,566) | (23) (2,241) | 39,055 16,435 | 7,811 3,288 - | (11,424) (1,183) (6,513) | 19,235 4,471 6,513 |
| | 151,094 | (93,340) | (2,264) | 55,490 | 11,099 | (19,120) | 30,219 |
| | Opening balance AED'000 | Additions & written off AED'000 | Release AED'000 | Ending balance AED'000 | Deferred tax assets as of 31 December 2018 AED'000 | Movement in statement of profit or loss during the year AED'000 | Deferred tax assets as of 31 December 2017 AED'000 |
| Impairment allowance for loans and advances to customers Suspended interest Results of the year (loss) restated | 162,257 32,129 7,911 ——————————————————————————————————— | (32,597) (7,708) 24,655 (15,650) | (33,483) (2,070) - (35,553) | 96,177 22,351 32,566 151,094 | 19,235 4,471 6,513 30,219 | (13,216) (1,955) 4,931 (10,240) | 32,451 6,426 1,582 40,459 |
| | 202,297 | (13,030) | (55,555) | 151,094 | 30,219 | (10,240) | 40,439 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

12. Property and equipment

| | Office Equipment AED'000 | Furniture and fittings AED'000 | Vehicles AED'000 | Leasehold improvements AED'000 | Capital- work-in progress AED'000 | Total AED'000 |
|--|--------------------------------|---|---------------------|--------------------------------------|--|-----------------------|
| At 1 January 2018 Additions during the year Disposals during the year | 6,420 421 (32) | 1,165 4 - | 425 - - | 4,731 40 116 | - - - | 12,741 465 84 |
| At 31 December 2018 Additions during the year Disposals during the year | 6,809 331 | 1,169 - - | 425 - - | 4,887 67 - | - - - | 13,290 398 - |
| At 31 December 2019 | 7,140 | 1,169 | 425 | 4,954 | - | 13,688 |
| Accumulated depreciation At 1 January 2018 Charge for the year Eliminated on disposals | 5,013 1,015 (32) | 1,153 8 | 425 | 4,630 73 116 | - - - | 11,221 1,096 84 |
| At 31 December 2018 Charge for the year Eliminated on disposals | 5,996 541 | 1,161 5 | 425 | 4,819 32 | - - - | 12,401 578 |
| At 31 December 2019 | 6,537 | 1,166 | 425 | 4,851 | - | 12,979 |
| Carrying amount At 31 December 2019 | 603 | 3 | | 103 | - | 709 |
| At 31 December 2018 | 813 | 8 | - | 68 | - | 889 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

13. Intangible assets

| | Software AED'000 | Work-in- progress AED'000 | Total AED'000 |
|--|----------------------------|--|--|
| Cost At 1 January 2018 Additions Transfers | 21,253 828 (3,637) | 66 88 (78) | 21,319 916 (3,715) |
| At 31 December 2018 Additions Transfers | 18,444 345 | 76 322 | 18,520 667 |
| At 31 December 2019 | 18,789 | 398 | 19,187 |
| Accumulated amortisation At 1 January 2018 Charge for the year Transfers | 14,698 2,157 (3,641) | - - - | 14,698 2,157 (3,641) |
| At 31 December 2018 Charge for the year | 13,214 2,051 | - - | 13,214 2,051 |
| At 31 December 2019 | 15,265 | - | 15,265 |
| Carrying amount At 31 December 2019 | 3,524 | 398 | 3,922 |
| At 31 December 2018 | 5,230 | 76 | 5,306 |
| 14. Deposits and balances due to banks and financial insti | tutions | 2019 AED'000 | 2018 AED'000 |
| Due to banks and financial institutions outside the U.A.E. | | 3,176 | 3,363 |
| 15. Customers' deposits | | 2019 | 2018 |
| | | 2019 AED'000 | AED'000 |
| Current accounts Saving accounts Time deposits Margin accounts | | 438,816 18,240 580,107 85,579 | 418,138 15,775 772,219 96,896 |
| | | 1,122,742 | 1,303,028 |

Time deposits held under lien as security for loans and advances (funded and unfunded) as at 31 December 2019 amounted to AED 232 million (2018: AED 292 million).

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

15. Customers' deposits (continued)

| - Within the U.A.E Outside the U.A.E. | 2019 AED'000 1,087,692 35,050 1,122,742 | 2018 AED'000 1,278,053 24,975 1,303,028 |
|--|---|---|
| 16. Other liabilities | | |
| | 2019 AED'000 | 2018 AED'000 |
| Banker's draft and other Provision for employees' end-of-service indemnity (i) Liabilities under acceptances Interest payable Impairment loss allowance on commitments and financial Guarantees Income tax provision (Note 20) | 12,319 11,857 2,981 7,794 5,976 454 | 11,336 12,495 10,992 6,625 2,603 |
| | 41,381 | 44,051 |
| i) The movements in provision for end-of-service benefits during the year were | as follows: | |
| | 2019 AED'000 | 2018 AED'000 |
| Balance at the beginning of the year Charge for the year Payments during the year | 12,495 1,096 (1,734) | 13,257 1,184 (1,946) |
| Balance at the end of the year | 11,857 | 12,495 |

17. Assigned capital and statutory reserve

(a) Assigned capital

During the year, the Branches maintained assigned capital at AED 375 million.

(b) Statutory reserve

In accordance with Article (82) of Union Law No. 10 of 1980, Federal Commercial Companies Law, the Branches have to establish a statutory reserve by appropriation of 10% of net profit for each year until the reserve equals 50% of the assigned capital. This reserve is not available for distribution.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

18. General and administrative expenses

| | 2019 AED'000 | 2018 AED'000 |
|---|-----------------|-----------------|
| Salaries and employees related expenses | 20,148 | 22,124 |
| Depreciation and amortisation | 2,629 | 3,253 |
| Head Office charges (Note 7) | 1,497 | 2,226 |
| Other | 12,051 | 13,366 |
| | 36,325 | 40,969 |

19. Allowance for impairment, net

a. The following tables show reconciliation of the opening to the closing balance of the loss allowance by class of financial instruments including net impairment loss on financial assets for the year. Comparative amounts represent allowance account for credit losses and reflect measurement basis under IFRS 9.

| 2019 | Loans and advances to customers AED'000 | Investment securities AED'000 | Financial commitments and guarantees AED'000 | *Other financial assets AED'000 | Total AED'000 |
|--|---|-------------------------------------|---|--|--------------------------------|
| At 1 January | 168,352 | 691 | 2,603 | 9 | 171,655 |
| Net impairment charge for the year Reversal of impairment allowance Recoveries during the year | 20,462 (9,958) (23) | 609 - - | 3,373 - - | 176 - - | 23,522 (9,958) (23) |
| Allowance for impairment, net | 10,481 | 609 | 3,373 | 176 | 14,639 |
| Interest in suspense net of recoveries Amounts written off during the year | 14,360 (96,761) | - - | - - | - - | 14,360 (96,761) |
| | 96,432 | 1,300 | 5,976 | 185 | 103,623 |
| 2018 | Loans and advances to customers AED'000 | Investment securities AED'000 | Financial commitments and guarantees AED'000 | *Other financial assets AED'000 | Total AED'000 |
| At 1 January Impact of adoption of IFRS 9 | 248,062 (1,153) | - 1,106 | - 45 | - 2 | 248,062 |
| Opening balance – restated | 246,909 | 1,106 | 45 | 2 | 248,062 |
| Net impairment charge for the year Reversal of impairment allowance Recoveries during the year | 88,401 (13,308) (33,591) | (415) - - | 2,558 - - | 7 - - | 90,551 (13,308) (33,591) |
| Allowance for impairment, net | 41,502 | (415) | 2,558 | 7 | 43,652 |
| Interest in suspense net of recoveries Amounts written off during the year | 29,806 (149,865) | <u>-</u> - | | - | 29,806 (149,865) |
| | 168,352 | 691 | 2,603 | 9 | 171,655 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

19. Allowance for impairment, net (continued)

b. Allocation of impairment allowance as of 31 December 2019 and 2018 are as follows:

| 2019 | Stage 1 | Stage 2 | Stage 3 | Total |
|--------------------------------------|----------|----------|----------|----------|
| | AED '000 | AED '000 | AED '000 | AED '000 |
| Loans and advances to customers | 3,845 | 16,309 | 76,278 | 96,432 |
| Investments securities | 55 | 1,245 | - | 1,300 |
| Financial commitments and guarantees | 574 | 5,402 | - | 5,976 |
| *Other financial assets | 5 | 180 | - | 185 |
| Total | 4,479 | 23,136 | 76,278 | 103,623 |
| 2018 | Stage 1 | Stage 2 | Stage 3 | Total |
| | AED '000 | AED '000 | AED '000 | AED '000 |
| Loans and advances to customers | 8,817 | 12,501 | 147,034 | 168,352 |
| Investments securities | 691 | - | | 691 |
| Financial commitments and guarantees | 1,771 | 832 | | 2,603 |
| *Other financial assets | 6 | 3 | | 9 |
| Total | 11,285 | 13,336 | 147,034 | 171,655 |

^{*}This represents impairment charge on due from related parties and deposits and balances due from banks and financial institutions.

The CBUAE issued its IFRS 9 guidance on 30 April 2018 via notice No.: CBUAE/BSD/2019/458 addressing various implementation challenges and practical implications for banks adopting IFRS 9 in the UAE ("the Guidance").

Pursuant to clause 6.4 of the Guidance, the reconciliation between general and specific provision under Circular 28/2010 of CBUAE and IFRS 9 is as follows:

| | 2019 AED'000 |
|--|------------------|
| Impairment reserve: General General provisions under Circular 28/2010 of CBUAE Less: Stage 1 and Stage 2 provisions under IFRS 9 | 15,327 27,615 |
| General provision transferred to the regulatory impairment reserve | |
| | 2019 AED'000 |
| Impairment reserve: Specific Specific provisions under Circular 28/2010 of CBUAE Less: Stage 3 provisions under IFRS 9 | 76,278 76,278 |
| Specific provision transferred to the regulatory impairment reserve | - |
| Total provision transferred to the regulatory impairment reserve | <u> </u> |

In the case where provisions under IFRS 9 exceed provisions under CBUAE, no amount shall be transferred to the impairment reserve.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

20. Income tax - net

The Branches are subject to taxation at the rate of 20% of the taxable income for the year. The taxable income is calculated after adding back certain provisions to the net profit before taxation, which management believes are likely to be disallowed as deductions by the tax authorities:

Income tax expense for the year shown in the statement of profit or loss represents the following:

| | 2019 AED'000 | 2018 AED'000 |
|--|----------------------------|---------------------------|
| In respect of the current year (restated) In respect of the prior year | 454 25 | - - |
| Deferred tax (Note 11) restated | 479 19,120 | 10,240 |
| Total income tax expenses recognised in the current year | 19,599 | 10,240 |
| (a) The movements in income tax provision during the year were as follows: | | |
| | 2019 AED'000 | 2018 AED'000 |
| Balance, at the beginning of the year In respect of the current year | - 479 | 8,642 |
| In respect of the prior year Paid during the year | (25) | (8,642) |
| Balance, at the end of the year (note 16) | 454 | - |
| (b) Relationship between tax expense and accounting profit: | | |
| | 2019 AED'000 | 2018 AED'000 |
| Profit before tax Income not subject to tax | 30,740 | 14,304 |
| Income not subject to tax Items not allowed as tax deductions Adjustment of carry forward tax losses* Others | (68,383) (31,493) 44 | (66,320) 27,255 107 |
| Taxable (loss)/profit Income tax rate | (69,090) 20% | (24,654) 20% |
| Income tax (income)/expense | 454 | (4,931) |

^{*}The recognition of deferred tax assets is subject to specific requirements of IAS 12 "Income Taxes". These require a deferred tax asset to be recognized to the extent that it is probable that the deferred tax asset will be recovered in near future. However, management has assessed that the tax losses realized in one of the Branch amounting to AED 58.7 million will be difficult to recover within 2 years as allowed by the Tax Authorities in UAE, and therefore has not recognised a deferred tax amount on subject losses.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

21. Cash and cash equivalents

| | 2019 AED'000 | 2018 AED'000 |
|--|-----------------|-----------------|
| Cash and balances with the Central Bank of the U.A.E. Cash reserves and certificates of deposit with | 140,317 | 154,138 |
| the Central Bank of the U.A.E. | 427,513 | 76,623 |
| Due from related parties | 177,515 | 154,000 |
| Due from banks and financial institutions | 8,148 | 62,634 |
| | 753,493 | 447,395 |
| Due to related parties | (3,949) | (8,962) |
| Due to banks and financial institutions | (3,176) | (3,363) |
| Statutory reserve and certificate of deposit with the Central Bank of the U.A.E. | (77,513) | (76,623) |
| Total cash and cash equivalents | 668,855 | 358,447 |

22. Concentrations of assets, liabilities, equity and off balance sheet items

| | 31 December 2019 | | | 31 December 20 | | 018 |
|------------------------------|-------------------|--------------------------------------|---------------------------------------|-------------------|--------------------------------------|---------------------------------------|
| | Assets AED'000 | Liabilities and equity AED'000 | Off balance sheet items AED'000 | Assets AED'000 | Liabilities and equity AED'000 | Off balance sheet items AED'000 |
| Geographic regions | | | | | | |
| U.A.E. | 1,524,100 | 1,773,063 | 510,818 | 1,643,106 | 1,946,825 | 700,275 |
| Other Middle East countries | 90,147 | 33,595 | 3,753 | 259,955 | 39,113 | 16,689 |
| O.E.C.D. | 201,572 | 8,587 | - | 89,895 | 6,447 | 11,419 |
| Other | - | 574 | - | - | 571 | - |
| Total | 1,815,819 | 1,815,819 | 514,571 | 1,992,956 | 1,992,956 | 728,383 |
| Industry Sector | | | | | | |
| Government and public sector | 561,994 | 433 | _ | 294,030 | 862 | _ |
| Commercial and business | 631,368 | 660,867 | 510,043 | 963,401 | 811,016 | 696,638 |
| Personal | 251,000 | 335,999 | 33 | 276,459 | 334,216 | 219 |
| Financial institutions | 356,166 | 144,416 | 4,495 | 389,550 | 182,854 | 31,526 |
| Other | 15,291 | 674,104 | - | 69,516 | 664,008 | - |
| Total | 1,815,819 | 1,815,819 | 514,571 | 1,992,956 | 1,992,956 | 728,383 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

23. Classification of financial assets and financial liabilities

The table below sets out the Branches' classification of each class of financial assets and financial liabilities and their carrying amounts as at 31 December 2019:

| | Amortised cost 2019 AED'000 | FVOCI 2019 AED'000 | Amortised cost 2018 AED'000 | FVOCI 2018 AED'000 |
|---|--------------------------------------|--------------------------|--------------------------------------|--------------------------|
| Financial assets | | | | |
| Cash and balances with the | | | | |
| Central Bank of the U.A.E. | 567,830 | - | 230,761 | - |
| Due from related parties | 177,515 | - | 153,998 | - |
| Due from banks and financial institutions | 7,963 | - | 62,627 | - |
| Investments securities | 168,511 | - | 96,535 | - |
| Loans and advances to customers | 860,941 | 74,208 | 1,382,815 | - |
| Other assets | 23,229 | - | 46,437 | - |
| Total | 1,805,989 | 74,208 | 1,973,173 | - |
| Financial liabilities | | | | |
| Due to banks and financial institutions | 3,176 | - | 3,363 | - |
| Customer deposits | 1,122,742 | - | 1,303,028 | - |
| Due to related parties | 3,949 | - | 8,962 | - |
| Other liabilities | 10,775 | - | 17,961 | - |
| Total | 1,140,642 | <u> </u> | 1,333,314 | - |

24. Liquidity profile

(a) The following table summarises the maturity profile of the Branches' assets and liabilities based on contractual repayment arrangements. The contractual maturities of assets and liabilities have been determined on the basis of the remaining period at the reporting date to the contractual maturity date:

| | Less than 3 Months AED'000 | 3 months to 1 year AED'000 | Over 1 year AED'000 | Total AED'000 |
|---|----------------------------------|----------------------------------|---------------------------|------------------|
| 2019 | | | | |
| Assets | | | | |
| Cash and balances with the | | | | |
| Central Bank of the U.A.E. | 490,317 | - | 77,513 | 567,830 |
| Due from related parties | 177,515 | - | - | 177,515 |
| Due from banks and financial institutions | 7,457 | 506 | - | 7,963 |
| Investments securities | - | 20,969 | 147,542 | 168,511 |
| Loans and advances to customers | 198,919 | 50,688 | 611,334 | 860,941 |
| Other assets | 20,002 | 715 | 7,711 | 28,428 |
| Property and equipment | - | - | 709 | 709 |
| Intangibles | - | - | 3,922 | 3,922 |
| Total assets | 894,210 | 72,878 | 848,731 | 1,815,819 |
| Liabilities and equity | | | | |
| Due to banks and financial institutions | 3,176 | - | - | 3,176 |
| Customers' deposits | 811,872 | 310,870 | - | 1,122,742 |
| Due to related parties | 3,949 | - | - | 3,949 |
| Other liabilities | 29,524 | - | 11,857 | 41,381 |
| Equity | - | - | 644,571 | 644,571 |
| Total liabilities and equity | 848,521 | 310,870 | 656,428 | 1,815,819 |
| | | | | |

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At 31 December 2019

24. **Liquidity profile (continued)**

| | Less than 3 Months AED'000 | 3 months to 1 year AED'000 | Over 1 year AED'000 | Total AED'000 |
|---|----------------------------------|----------------------------------|---------------------------|------------------|
| 2018 | | | | |
| Assets | | | | |
| Cash and balances with the | | | | |
| Central Bank of the U.A.E. | 154,138 | - | 76,623 | 230,761 |
| Due from related parties | 153,998 | - | - | 153,998 |
| Due from banks and financial institutions | 62,627 | - | - | 62,627 |
| Investments securities | - | 2,077 | 94,458 | 96,535 |
| Loans and advances to customers | 290,842 | 205,927 | 886,046 | 1,382,815 |
| Other assets | 47,967 | 1,094 | 10,964 | 60,025 |
| Property and equipment | - | - | 889 | 889 |
| Intangibles | - | - | 5,306 | 5,306 |
| Total assets | 709,572 | 209,098 | 1,074,286 | 1,992,956 |
| Liabilities and equity | | | | |
| Due to banks and financial institutions | 3,363 | _ | - | 3,363 |
| Customers' deposits | 937,422 | 365,606 | - | 1,303,028 |
| Due to related parties | 8,962 | - | - | 8,962 |
| Other liabilities | 31,288 | 267 | 12,496 | 44,051 |
| Equity | - | - | 633,552 | 633,552 |
| Total liabilities and equity | 981,035 | 365,873 | 646,048 | 1,992,956 |

Liquidity profile - Undiscounted cash flows of the financial liabilities 24.

The following table details the Branches contractual maturity for non-derivative financial liabilities. The table below is the undiscounted cash flow of financial liabilities based on the earliest date on which the Branches can be required to pay.

| | Weighted average effective interest rate % | Less than 3 Months AED'000 | 3 months to 1 year AED'000 | Over 1 year AED'000 | Total AED'000 |
|--|--|-------------------------------------|----------------------------------|---------------------------|---------------------------------------|
| 2019 Financial liabilities Due to banks and financial institutions Customers' deposits Due to related parties Other liabilities | 0.0 1.4 0.0 | 3,176 815,110 3,949 22,306 | 319,182 - - | - 118 - 11,857 | 3,176 1,134,410 3,949 34,163 |
| Total | | 844,541 | 319,182 | 11,975 | 1,175,698 |
| 2018 Financial liabilities Due to banks and financial institutions Customers' deposits Due to related parties Other liabilities | 2.4 1.4 2.4 | 3,363 940,309 8,962 31,288 | 375,042 - 267 | - 116 - 12,496 | 3,363 1,315,467 8,962 44,051 |
| Total | | 983,922 | 375,309 | 12,612 | 1,371,843 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

25. Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Branches take into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

Valuation techniques and assumptions applied for the purposes of measuring fair value. The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- The fair values of other financial assets and financial liabilities are determined in accordance with generally
 accepted pricing models based on discounted cash flow analysis using prices from observable current market
 transactions and dealer quotes for similar instruments.

Fair value of the Branches' financial assets that are measured at amortised cost on recurring basis

Some of the Branches' financial assets are measured at amortised cost at the end of the reporting period. Except as detailed in the following table, the management considers that the carrying amounts of financial assets and financial liabilities recognised in the financial statements approximate their fair values.

| | <i>a</i> . | | Fair value | | | | |
|---|-------------------------------|--------------------|--------------------|--------------------|------------------|--|--|
| | Carrying Amount AED'000 | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 | Total AED'000 | | |
| 2019 Financial assets At amortized cost FVOCI | 94,303 74,208 | 94,477 74,208 | <u>:</u> | 2,009 | 96,486 74,208 | | |
| 2018 Financial assets At amortized cost | 96,535 | 92,985 | | 2,092 | 95,077 | | |

Movement of level three financial assets:

| Exposure at 31 December 2019 | 2,009 |
|---|------------------|
| Purchase of investments Proceeds from sale of investments | 2,009 (2,092) |
| Exposure at 1 January 2019 | 2,092 |
| | AED 000 |

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NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

26. Capital management

The Branches' lead regulator, the Central Bank of the U.A.E., sets and monitors regulatory capital requirements.

The Branches' objectives when managing capital are:

- To safeguard the Branches' ability to continue as a going concern and to increase returns for shareholders; and
- To comply with regulatory capital requirements set by the Central Bank of the U.A.E.

In implementing current capital requirements, the Branches calculates its capital adequacy ratio in accordance with the guidelines issued by the Central Bank of the U.A.E. that essentially prescribe that this is a ratio of capital to risk weighted assets.

Regulatory capital

The Central Bank of U.A.E. sets and monitors capital requirements for the Branches as a whole.

Effective from 2018, the capital is computed using the Basel III framework of the Basel Committee on Banking Supervision ('Basel Committee'), after applying the amendments advised by the Central Bank of U.A.E., within national discretion. The Basel III framework, is structured around three 'pillars': minimum capital requirements, supervisory review process and market discipline.

Minimum Capital Requirements

The Central Bank of U.A.E. issued Basel III capital regulations, which came into effect from 1 February 2018 introducing minimum capital requirements at three levels, namely Common Equity Tier 1 ('CET1'), Additional Tier 1 ('AT1') and Total Capital.

Additional capital buffers (Capital Conservation Buffer (CCB) and Countercyclical Capital Buffer (CcyB) – maximum up to 2.5% for each buffer) introduced over and above the minimum CET1 requirement of 7%.

For 2019, CCB is effective in transition arrangement and is required to keep at 1.88% of the Capital base and from 2019; it will be required to keep at 2.5% of the Capital base. CcyB is not in effect and is not required to keep for 2019.

The Branches' capital base is divided into three main categories, namely CET1, AT1 and Tier 2 ('T2'), depending on their characteristics.

- CET1 capital is the highest quality form of capital, comprising share capital, share premium, legal, statutory
 and other reserves, retained earnings, after deductions for intangibles and other regulatory adjustments relating
 to items that are included in equity but are treated differently for capital adequacy purposes under 'CBUAE'
 guidelines.
- AT 1 capital comprises eligible non-common equity capital instruments.
- T2 capital comprises collective impairment allowance.

Various limits are applied to elements of the capital base:

- Tier 2 capital cannot exceed 67% of tier 1 capital;
- Tier 1 capital must be a minimum of 7% of risk weighted assets; and
- Qualifying subordinated capital cannot exceed 50% of tier 1 capital.

The Branches assets are risk weighted as to their relative credit, market, and operational risk. Credit risk includes both on and off-balance sheet risks. Market risk is defined as the risk of losses in on and off-balance sheet positions arising from movements in market prices and includes interest rate risk, foreign exchange risk, equity exposure risk, and commodity risk. Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events.

Capital adequacy and the use of regulatory capital are monitored on a regular basis by the Branch's management, employing techniques based on the guidelines developed by the Basel Committee and the Central Bank of U.A.E.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

26. Capital management (continued)

Regulatory capital (continued)

No changes have been made to the objectives, policies and processes from the previous year. However, they are under constant review by the management. During the years ended 31 December 2019 and 2018, the Branches complied in full with all its externally imposed capital requirements.

During the years ended 31 December 2019 and 2018, all banks operating in the U.A.E. were required to maintain a capital adequacy ratio at 12.375% and 11.75% inclusive of capital conservation buffer respectively. The Branches is computing and reporting Basel III ratios in accordance with guidelines of the Central Bank of U.A.E.

The Branches' regulatory capital position is as follows:

| | 2019 AED'000 | 2018 AED'000 |
|--|-----------------|-----------------|
| Tier 1 capital | | |
| Assigned capital | 375,000 | 375,000 |
| Statutory reserve | 56,872 | 55,758 |
| Retained earnings | 212,821 | 202,794 |
| Less: Regulatory deductions | (3,922) | (5,306) |
| Total | 640,771 | 628,246 |
| Tier 2 capital | | |
| Eligible general provision (max 1.25% of CRWA under standardised approach) | 12,650 | 20,517 |
| Total capital base | 653,421 | 648,763 |
| Risk-weighted assets | | |
| Credit risk | 1,021,758 | 1,641,321 |
| Operational risk | 2,518 | 223,331 |
| Market risk | 183,376 | 175 |
| Total risk-weighted assets | 1,207,652 | 1,864,827 |
| Capital adequacy ratio | 54.11% | 34.79% |
| CET 1 Ratio | 53.06% | 33.69% |

Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based on the inherent risk it carries. The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation.

Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Branches to particular operations or activities, it is not the sole basis used for decision making. Account also is taken of synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Branches' longer term strategic objectives. The Branches' policies in respect of capital management and allocation are reviewed regularly.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management

The Branches have set up a strong risk management infrastructure supported by adoption of certain practices in the field of risk management to manage and monitor the following major risks arising out of its day to day operations:

- Credit risk
- Liquidity risk
- Market risk
- Interest rate risk
- Operational risk

Risk management framework

The Head Office of the Branches has overall responsibility for the oversight of the risk management framework. It has established detailed policies and procedures in this regard along with senior management committees to ensure adherence to the approved policies and close monitoring of different risks within the Branches.

The Credit, Risk and Management Committees work under the mandate of the Head Office to set up risk limits and manage the overall risk in the Branches.

These committees are responsible for developing risk policies in line with the Branches' appetite. Highly experienced and trained managers have delegated authority within the risk management framework to approve credit risk transactions and monitor market and operational risk.

Credit risk management

Policies relating to credit are reviewed and approved by the Branches' Risk Committee. All credit lines are approved centrally for the Branches. Loans in general, are secured by acceptable forms of collateral in order to mitigate credit risk. The Branches further limit risk through diversification of its assets by industry sectors.

All credit facilities are administered and monitored by the Credit Administration Department. Periodic reviews are conducted by Credit Examination teams from the Audit, Review and Compliance and obligors are risk graded based on criterion established in the Credit Policy Manual.

The Credit Committees are responsible for setting credit policy of the Branches. It also establishes industry caps, approves policy exceptions and conducts periodic portfolio reviews to ascertain portfolio quality.

Different credit underwriting procedures are followed for retail and commercial lending as described below.

Retail lending

Each retail credit application is considered for approval according to a product program, which is devised in accordance with guidelines set out in the product policy approved by the Branches' Credit Committee. Different authority levels are specified for approving product programs and exceptions thereto, and individual loans/credits under product programs. Each product program contains detailed credit criteria (such as customer demographics and income eligibility) and regulatory, compliance and documentation requirements, as well as other operating requirements.

Commercial lending

All credit applications for commercial lending are subject to the Branches' credit policies, underwriting standards and industry caps (if any) and to regulatory requirements, as applicable from time to time. The Branches do not lend to companies operating in industries that are considered by the Branches inherently risky and where specialised industry knowledge is required. In addition, the Branches set credit limits for all customers based on an evaluation of their creditworthiness.

All credit lines or facilities extended by the Branches are made subject to prior approval pursuant to a set of delegated credit authority limits approved by the Branches' Head Office.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Credit review procedures and loan classification

The Branches' Credit Risk Team (the 'CRT'), subjects the Branches' risk assets to an independent quality evaluation on a regular basis in conformity with the guidelines of the Central Bank of the U.A.E. and Branches' internal policies in order to assist in the early identification of accrual and potential performance problems. The CRT validates the risk ratings of all commercial clients, provides an assessment of portfolio risk by product and segment for retail customers and monitors observance of all approved credit policies, guidelines and operating procedures across the Branches.

If a credit is overdue for 90 days or more, interest is suspended and is not credited to income. Specific allowance for impairment of classified assets is made based on recoverability of outstanding and risk ratings of the assets.

The Branches also comply with IFRSs, in accordance with which it assesses the need for any impairment losses on its loan portfolio by calculating the net present value of the expected future cash flows for each loan or its recoverability based either on collateral value or the market value of the asset where such price is available.

Impaired loans and advances

Impaired loans and advances are loans and advances for which the Branches determine that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan/advances agreement(s). These loans are graded fair, OLEM, substandard, doubtful or loss in the Branches' internal credit risk grading system.

Past due but not impaired loans

Loans and advances where contractual interest or principal payments are past due but the Branches believe that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Branches.

Allowances for impairment

The Branches establish an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for Branchess of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Write-off policy

The Branches write off a loan (and any related allowances for impairment losses) when Branches' Credit Committee determines that the loan is uncollectible in whole or in part. This determination is reached after all avenues for recovery have failed. For smaller balance standardised loans, charge off decisions generally are based on a product specific past due status.

Inputs, assumptions and techniques used for estimating impairment

Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Branches considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis including internal credit risk grading system, external risk ratings, where available, delinquency status of accounts, credit judgement and, where possible, relevant historical experience. The Branches may also determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

In determining whether credit risk has increased significantly since initial recognition following criteria's are considered:

- i. Two notches downgrade for ratings from Aaa to Baa or one notch downgrade for ratings from Ba to Caa
- ii. Facilities restructured during previous twelve months
- iii. Facilities overdue by 30 days as at the reporting date

Credit risk grades

Credit risk grades are defined using qualitative and quantitative factors that are indicative of risk of default. These factors vary depending on the nature of the exposure and the type of borrower. Exposures are subject to on-going monitoring, which may result in an exposure being moved to a different credit risk grade.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Generating the term structure of Probability of Default (PD)

The Branches employs statistical models to analyse the data collected and generate estimates of PD of exposures and how these are expected to change as a result of the passage of time. This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, across various geographies in which the Branches has exposures.

Renegotiated financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value. Where possible, the Branches seeks to restructure loans rather than to take possession of collateral, if available. This may involve extending the payment arrangements and documenting the agreement of new loan conditions. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The accounts which are restructured due to credit reasons in past 12 months will be classified under Stage 2.

Definition of default

The Branches considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Branches in full, without recourse by the Branches to actions such as realizing security (if any is held); or
- the borrower is past due more than 90 days on any material credit obligation to the Branches; or
- the borrower is rated 9 or 10.

In assessing whether a borrower is in default, the Branches also considers indicators that are:

- quantitative e.g. overdue status and non-payment on another obligation of the same issuer to the Branches;
 and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances. The definition of default largely aligns with that applied by the Branches for regulatory capital purposes.

Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect the Expected Credit Loss (ECL) applicable to the stage 1 and stage 2 exposures which are considered as performing. The methodologies and assumptions involved, including any forecasts of future economic conditions, are reviewed periodically

Forward-looking information incorporated in the ECL models

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Branches has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

The Branches employs statistical models to incorporate macro-economic factors on historical default rates. In the case that none of the macro-economic parameters are statistically significant or the results of forecasted PDs are too deviated from the present forecast of the economic conditions, qualitative PD overlay is used by management based on portfolio analysis.

Incorporating forward looking information increases the level of judgement as to how changes in these macroeconomic factors will affect the ECL applicable to the stage 1 and stage 2 exposures. The methodologies and assumptions involved, including any forecasts of future economic conditions, are reviewed periodically.

These economic variables and their associated impact on the PD, EAD and LGD vary by financial instrument. Expert judgment has also been applied in this process. Forecasts of these economic variables (the "base economic scenario") are based on available information and include mean reversion approaches for long-term forecasts. The impact of these economic variables on the PD, EAD and LGD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Forward-looking information incorporated in the ECL models (continued)

In addition to the base economic scenario, other possible scenarios are assessed along with scenario weightings. The number of other scenarios used is set based on the analysis of each major product type to ensure non-linearities are captured. At 1 January 2019 and 31 December 2019, the Branches concluded that three scenarios appropriately captured non-linearities for all portfolios. The scenario weightings are determined by a combination of statistical analysis and expert credit judgement, taking account of the range of possible outcomes each chosen scenario is representative of. The assessment of SICR is performed using the Lifetime PD under each of the base, and the other scenarios, multiplied by the associated scenario weighting, along with qualitative and backstop indicators. This determines whether the whole financial instrument is in Stage 1, Stage 2, or Stage 3 and hence whether 12-month or lifetime ECL should be recorded. Following this assessment, the Branches measures ECL as either a probability weighted 12 month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3).

These probability-weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weighting (as opposed to weighting the inputs).

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Branches considers these forecasts to represent its best estimate of the possible outcomes.

Economic variable assumptions

The most significant period-end assumption used for the ECL estimate as at 31 December 2019 is the oil price index, given the high level of correlation between this and other economic indicators. The scenarios "base", "upside" and "downside" were used for all portfolios.

The weightings assigned to each economic scenario at 31 December 2019 were as follows:

| | Base | Upside | Downside |
|----------------|------|--------|----------|
| All portfolios | 70% | 15% | 15% |

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

Derivatives

The positive / negative fair values of derivative financial instruments, entered into by the Branches, at the reporting date are as below:

| 2019 | | | 2018 | | |
|-----------------------------------|-----------------------------------|---|--|--|---|
| Positive fair value AED'000 | Negative fair value AED'000 | Net AED'000 | Positive fair value AED'000 | Negative fair value AED'000 | Net AED'000 |
| | | | | | |
| | | | | | |
| 30 | - | 30 | 30 | - | 30 |
| - | (819) | (819) | | - | |
| 30 | (819) | (789) | 30 | - | 30 |
| | fair value AED'000 | Positive fair value AED'000 AED'000 30 - (819) | Positive Negative fair value fair value AED'000 AED'000 AED'000 30 - 30 - 30 - 819) | Positive fair value AED'000 Negative fair value AED'000 Positive fair value AED'000 30 - 30 30 - (819) (819) - | Positive fair value AED'000 Negative fair value AED'000 Positive fair value fair value fair value AED'000 Negative fair value AED'000 30 - 30 - - (819) (819) - |

The Branches uses interest rate swaps to hedge its exposures to changes in the fair value of fixed rate loans and investments and fixed rate borrowings. Where required, as part of the risk management policy, hedge accounting has been adopted. Hedged items include investment securities amounting to AED 73.4 million. All the hedges were fully effective for 2019.

Foreign exchange contracts are used to hedge mismatches between loans and deposits denominated in different currencies.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated based on statistical rating models. These statistical models are primarily based on internally compiled data comprising both quantitative and qualitative factors and are supplemented by external credit assessment data where available.

LGD is the magnitude of the likely loss if there is a default. The Branches estimates LGD parameters based on a consistent rate for unsecured facilities and considers the impact of collateral for secured facilities.

Credit quality

Pursuant to the adoption of IFRS 9, the Branches has mapped its internal credit rating scale to Moody's rating scale, the table below provides an analysis of counterparties by rating grades and credit quality of the Branches' credit risk, based on Moody's ratings (or their equivalent) as at 31 December 2019. The following table sets out information about the credit quality of financial assets, commitments and financial guarantees.

| | Stage 1 AED'000 | Stage 2 AED'000 | Stage 3 AED'000 | 2019 Total AED'000 | 2018 Total AED'000 |
|--|--------------------|--------------------|--------------------|--------------------------|--------------------------|
| | AED 000 | AED 000 | AED 000 | AED 000 | ALD 000 |
| Cash and balances with the Central Bank of the U.A.E (excluding cash on hand) and due from related parties and deposit and balances due from banks and financial instit | tutions | | | | |
| AAA to AA- | 553,054 | _ | _ | 553,054 | 271,560 |
| A+ to A- | 4,514 | 1,948 | _ | 6,462 | 95,777 |
| BBB to BBB- | 1,436 | 1,,, | _ | 1,436 | 3,407 |
| BB+ to B- | 1,430 | _ | _ | 1,430 | 3,407 |
| Unrated | 177,291 | 462 | - | 177,753 | 62,326 |
| | | | | | |
| Total | 736,308 | 2,410 | - | 738,718 | 433,107 |
| Expected credit losses – IFRS 9 | (5) | (180) | - | (185) | (9) |
| Impairment – IAS 39 | - | - | - | - | - |
| Carrying amount | 736,303 | 2,230 | - | 738,533 | 433,098 |
| | Stage 1 AED'000 | Stage 2 AED'000 | Stage 3 AED'000 | 2019 Total AED'000 | 2018 Total AED'000 |
| Loans and advances to customers | | | | | |
| AAA to AA- | - | - | - | - | - |
| A+ to A- | - | - | - | - | - |
| BBB to BBB- | - | - | - | - | - |
| BB+ to B- | - | - | - | - | - |
| Unrated | 489,673 | 365,893 | 100,709 | 956,275 | 1,551,167 |
| Total | 489,673 | 365,893 | 100,709 | 956,275 | 1,551,167 |
| Expected credit losses – IFRS 9 | (3,845) | (15,211) | (76,278) | (95,334) | (168,352) |
| Carrying amount | 485,828 | 350,682 | 24,431 | 860,941 | 1,382,815 |
| | | | | | |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Credit quality (continued)

| | Stage 1 AED'000 | Stage 2 AED'000 | Stage 3 AED'000 | 2019 Total AED'000 | 2018 Total AED'000 |
|--------------------------------------|--------------------|--------------------|--------------------|--------------------------|--------------------------|
| Investment securities | | | | | |
| AAA to AA- | - | - | - | - | - |
| A+ to A- | 74,218 | - | - | 74,218 | - |
| BBB to BBB- | 18,546 | - | - | 18,546 | 18,630 |
| BB+ to B- | - | 18,334 | - | 18,334 | 20,414 |
| Unrated | 56,704 | 2,009 | - | 58,713 | 58,182 |
| Total | 149,468 | 20,343 | _ | 169,811 | 97,226 |
| Expected credit losses – IFRS 9 | (55) | (1,245) | - | (1,300) | (691) |
| Carrying amount | 149,413 | 19,098 | - | 168,511 | 96,535 |
| | Stage 1 AED'000 | Stage 2 AED'000 | Stage 3 AED'000 | 2019 Total AED'000 | 2018 Total AED'000 |
| Financial commitments and guarantees | | | | | |
| AAA to AA- | - | - | - | - | - |
| A+ to A- | 703 | - | - | 703 | 13,639 |
| BBB to BBB- | - | - | - | - | - |
| BB+ to B- | - | - | - | - | |
| Unrated | 346,826 | 160,539 | 6,503 | 513,868 | 714,744 |
| Total | 347,529 | 160,539 | 6,503 | 514,571 | 728,383 |
| Expected credit losses – IFRS 9 | (574) | (5,402) | = | (5,976) | (2,603) |
| Impairment – IAS 39 | | | | | |
| Carrying amount | 346,955 | 155,137 | 6,503 | 508,595 | 725,780 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Credit quality (continued)

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of impaired assets by risk grade.

| | Due from banks and | | Loans and advances | | Investment | |
|--------------------------------------|--------------------|---------|--------------------|-------------|-------------|---------|
| | financial i | | | istomer | secui | |
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 |
| Impaired | | | | | | |
| Substandard | - | _ | _ | 47,042 | - | - |
| Doubtful | - | _ | - | 19,242 | - | - |
| Loss | - | - | 100,709 | 155,274 | - | - |
| Gross amount | _ | - | 100,709 | 221,558 | - | - |
| Interest suspended | - | - | (21,511) | (27,449) | - | - |
| Specific allowance for Impairment | - | - | (54,767) | (119,585) | - | - |
| | <u> </u> | - | 24,431 | 74,524 | - | - |
| Past due but not impaired | | | | | | |
| Loans by less | | | | | | |
| than 180 days | - | - | 1,050 | 1,408 | - | - |
| Past due loans less | | | | | | |
| than 30 days | | | 4,766 | 6,234 | <u> </u> | |
| | - | - | 5,816 | 7,642 | - | - |
| Neither past due nor impaired | | | | | | |
| Gross amount | 8,148 | 62,634 | 849,750 | 1,321,967 | 169,811 | 97,226 |
| Collective allowance for | , | , | , | | , | , |
| Impairment | (185) | (7) | (19,056) | (21,318) | (1,300) | (691) |
| | 7,963 | 62,627 | 830,694 | 1,300,649 | 168,511 | 96,535 |
| Carrying amount | 7,963 | 62,627 | 860,941 | 1,382,815 | 168,511 | 96,535 |
| | = | | | | = | |

Credit risk exposure of the Branches' Loans and Islamic financing receivables as per the internal and external risk grade is as follows:

| Average LGD | Average PD | EAD 2019 AED'000 | EAD 2018 AED'000 |
|----------------|------------------|---|---|
| 33.72% | 5.99% | 768,314 | 1,289,192 |
| 15.33% | 26.47% | 87,252 | 87,459 |
| - | 25.00% | - | - |
| - | 50.00% | - | 19,242 |
| 76.00% | 100.00% | 100,709 | 155,274 |
| | | 956,275 | 1,551,167 |
| | 33.72% 15.33% | LGD PD 33.72% 5.99% 15.33% 26.47% - 25.00% - 50.00% | LGD PD 2019 AED'000 33.72% 5.99% 768,314 15.33% 26.47% 87,252 - 25.00% - - 50.00% - 76.00% 100.00% 100,709 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Credit quality (continued)

The Branches hold collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over amounts due from banks and financial institutions. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2019 or 2018.

At 31 December, the fair value of collateral held was as follows:

Loans & Advances to customers

| | 31-Dec-2019 | | | | 31-Dec-2018 | | | | |
|----------|-------------|---------|---------|-----------|-------------|---------|---------|-----------|--|
| | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 | AED'000 | |
| | Stage 1 | Stage 2 | Stage 3 | Total | Stage 1 | Stage 2 | Stage 3 | Total | |
| Property | 468,500 | 335,721 | 47,536 | 851,757 | 1,127,435 | 388,735 | 108,603 | 1,624,773 | |
| Cash | 20,744 | 13,834 | - | 34,578 | 79,021 | 6,070 | - | 85,091 | |
| Others | 53,018 | 121,999 | - | 175,017 | 108,675 | - | - | 108,675 | |
| Total = | 542,262 | 471,554 | 47,536 | 1,061,352 | 1,315,131 | 394,805 | 108,603 | 1,818,539 | |

The Branch's internal credit rating grades for the year ended 31 December 2019:

| ECL Staging | External rating description | with UAE Central bank AED'000 | Contingencies and commitments AED'000 | Due from banks AED'000 | Loans and advances AED'000 | Investment securities AED'000 | Due from related parties AED'000 | Total Total AED'000 |
|-----------------|-----------------------------------|-------------------------------|--|------------------------------|----------------------------------|-------------------------------------|---|---------------------------|
| Stage 1 Stage 2 | AAA to B- or B3 Caa1 or | 553,055 | 540,084 | 5,738 | 489,673 | 149,468 | 177,515 | 1,915,533 |
| Stage 3 | CCC+ to CCC- Ca or CC to | - | 210,135 | 2,410 | 365,893 | 20,343 | - | 598,781 |
| | D | - | 6,503 | - | 100,709 | - | - | 107,212 |
| | _ | 553,055 | 756,722 | 8,148 | 956,275 | 169,811 | 177,515 | 2,621,526 |
| - | visions & s in suspense | - | (5,976) | (185) | (95,334) | (1,300) | - | (102,795) |
| Net book | k value | 553,055 | 750,746 | 7,963 | 860,941 | 168,511 | 177,515 | 2,518,731 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Credit quality (continued)

The following table shows the mapping between the Branches Internal credit rating along with their related External rating used by the Credit Ratings Agencies (CRA's):

| ORR | UAE | Moody's | S&P | FITCH |
|-----|-------------|-----------|------------|------------|
| 1 | | Aaa | AAA | AAA |
| 2+ | | Aa1 | AA+ | AA+ |
| 2 | | Aa2 | AA | AA |
| 2- | | Aa3 | AA- | AA- |
| 3+ | | A1 | A + | A + |
| 3 | | A2 | A | A |
| 3- | | A3 | A- | A- |
| 4+ | Normal | Baa1 | BBB+ | BBB+ |
| 4 | Normai | Baa2 | BBB | BBB |
| 4- | | Baa3 | BBB- | BBB- |
| 5+ | | Ba1 | BB+ | BB+ |
| 5 | | Ba2 | BB | BB |
| 5- | | Ba3 | BB- | BB- |
| 6+ | | B1 | B + | B + |
| 6 | | B2 | В | В |
| 6- | | В3 | В- | В- |
| | | Caa1 | CCC+ | |
| 7 | OLEM | Caa2 | CCC | |
| | | Caa3 | CCC- | CCC |
| 8 | Substandard | Ca | CC | |
| O | Substanuaru | Ca | C | |
| 9 | Doubtful | | | DDD |
| 9 | թուրուու | C | D | DD |
| 10 | Loss | | | D |

Loans and advances to customer with renegotiated terms

The following table contains an analysis of the credit risk exposure of total restructured loans and advances to customer:

| | As at 31-12-2019 | | | | | | | |
|--|---------------------|---------------------|---------------------|--------------------|--|--|--|--|
| Total restructured portfolio | Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 | | | | |
| Outstanding balance Allowances for impairment (ECL) | <u>.</u> | 212,500 (1,736) | <u>.</u> | 212,500 (1,736) | | | | |
| Carrying amount | - | 210,764 | - | 210,764 | | | | |
| | | As at 31- | 12-2018 | | | | | |
| Total restructured portfolio | Stage 1 AED '000 | Stage 2 AED '000 | Stage 3 AED '000 | Total AED '000 | | | | |
| Outstanding balance Allowances for impairment (ECL) | 70,102 414 | 56,753 2,106 | 12,176 618 | 139,031 3,138 | | | | |
| Carrying amount | 69,688 | 54,647 | 11,558 | 135,893 | | | | |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

| | As at 31- | 12-2019 | As at 31-12-2018 | | |
|---|--------------|--------------|------------------|--------------|--|
| Total restructured portfolio during the year | Post- | Pre- | Post- | Pre- | |
| | modification | modification | modification | Modification | |
| | AED '000 | AED '000 | AED '000 | AED '000 | |
| Outstanding balance | 152,174 | 158,744 | 115,933 | 118,872 | |
| Stage 1 | | 63,077 | 67,901 | 69,946 | |
| Stage 2 Stage 3 Allowances for impairment (ECL) | 152,174 | 95,667 | 48,032 | 48,926 | |
| | - | - | - | - | |
| | (492) | (216) | (2,782) | (797) | |
| Carrying amount | 151,682 | 158,528 | 113,151 | 118,075 | |

Geographical sectors

The following tables break down the Branches's credit risk exposure at their net carrying amounts (without taking into account any collateral held or other credit support), as categorized by geographical region. For this table, the Branches has allocated exposures to regions based on the country of domicile of its counterparties.

| | U.A.E. AED'000 | Middle East countries AED'000 | O.E.C.D AED'000 | Other countries AED'000 | Impairment allowance AED'000 | Total AED'000 |
|---|---|--|---|-------------------------------|------------------------------------|--|
| At 31 December 2019 | | | | | | |
| Balances with the Central Bank of | | | | | | |
| U.A.E excluding cash | 553,055 | - | - | - | - | 553,055 |
| Due from related parties | - | 225 | 177,290 | - | - | 177,515 |
| Deposits and balances due from | | 400 | | | 440 E | |
| banks and financial institutions | 4,237 | 490 | 3,421 | - | (185) | 7,963 |
| Loans and advances to customers | 867,177 | 86,822 | 2,276 | - | (95,334) | 860,941 |
| Investment securities | 149,468 | 2,009 | 18,334 | - | (1,300) | 168,511 |
| Other assets | 8,969 | 599 | 250 | | - | 9,818 |
| Total exposure | 1,582,906 | 90,145 | 201,571 | - | (96,819) | 1,777,803 |
| | U.A.E. | Middle East | | Other | Impairment | |
| | AED'000 | countries AED'000 | O.E.C.D AED'000 | countries AED'000 | allowance AED'000 | Total AED'000 |
| At 31 December 2018 | | | | | | |
| At 31 December 2018 Balances with the Central Bank of | | | | | | |
| | | | | | | |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties | AED'000 | | | | | AED'000 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from | AED'000 216,472 | - 92,012 | AED'000 | | AED'000 | AED'000 216,472 153,998 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from banks and financial institutions | AED'000 216,472 - 55,907 | - 92,012 506 | - 61,988 6,221 | | AED'000 - (2) (7) | AED'000 216,472 153,998 62,627 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from banks and financial institutions Loans and advances to customers | AED'000 216,472 - 55,907 1,384,638 | - 92,012 506 163,290 | - 61,988 6,221 3,239 | | AED'000 - (2) (7) (168,352) | AED'000 216,472 153,998 62,627 1,382,815 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from banks and financial institutions Loans and advances to customers Investment securities | 216,472 - 55,907 1,384,638 76,812 | - 92,012 506 163,290 2,092 | - 61,988 6,221 3,239 18,322 | | AED'000 - (2) (7) | AED'000 216,472 153,998 62,627 1,382,815 96,535 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from banks and financial institutions Loans and advances to customers | AED'000 216,472 - 55,907 1,384,638 | - 92,012 506 163,290 | - 61,988 6,221 3,239 | | AED'000 - (2) (7) (168,352) | AED'000 216,472 153,998 62,627 1,382,815 |
| Balances with the Central Bank of U.A.E excluding cash Due from related parties Deposits and balances due from banks and financial institutions Loans and advances to customers Investment securities | 216,472 - 55,907 1,384,638 76,812 | - 92,012 506 163,290 2,092 | - 61,988 6,221 3,239 18,322 | | AED'000 - (2) (7) (168,352) | AED'000 216,472 153,998 62,627 1,382,815 96,535 |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Concentration of risks of financial assets with credit risk exposure - off balance sheet

Geographical sectors

| | U.A.E. AED'000 | Middle East countries AED'000 | O.E.C.D AED'000 | Other countries AED'000 | Total AED'000 |
|---------------------|-------------------|--|--------------------|-------------------------------|------------------|
| At 31 December 2019 | | | | | |
| Guarantees | 498,594 | 3,753 | - | - | 502,347 |
| Letters of credit | 12,224 | | | | 12,224 |
| Total exposure | 510,818 | 3,753 | - | - | 514,571 |
| At 31 December 2018 | | : | : | | |
| Guarantees | 668,900 | 13,639 | 11,419 | 3,050 | 697,008 |
| Letters of credit | 31,375 | - | - | | 31,375 |
| Total exposure | 700,275 | 13,639 | 11,419 | 3,050 | 728,383 |

The distributions by geographical concentration of impaired loans and advances and impairment allowance for credit losses are as follows:

| | U.A.E. AED'000 | Middle East countries AED'000 | O.E.C.D AED'000 | Other countries AED'000 | Total AED'000 |
|--|----------------------------------|-------------------------------|--------------------|-------------------------------|----------------------------------|
| 2019 Non-performing loans Impairment allowance for credit losses Interest in suspense | 100,709 (54,767) (21,511) | - - - | - - - | - - - | 100,709 (54,767) (21,511) |
| 2018 Non-performing loans Impairment allowance for credit losses Interest in suspense | 221,558 (111,889) (27,449) | - - - | - - - | - - - | 221,558 (111,889) (27,449) |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

The following table depicts the interest rate sensitivity position and interest rate gap position based on contractual repricing arrangement as at 31 December 2019:

Interest rate sensitivity gap:

| | Within 3 months AED'000 | From 3 to 6 months AED'000 | From 6 to 12 months AED'000 | Over one year AED'000 | Non- interest sensitive AED'000 | Total AED'000 |
|--|-------------------------|-------------------------------------|--------------------------------------|-----------------------------|--|------------------|
| Assets | | | | | | |
| Cash and balances with the | | | | | | |
| Central Bank - of the U.A.E. | 350,000 | - | - | - | 217,830 | 567,830 |
| Due from related parties | 172,904 | - | - | - | 4,611 | 177,515 |
| Due from banks and | | | | | | |
| financial institutions | 2,868 | 506 | - | - | 4,589 | 7,963 |
| Investment securities | - | - | 20,969 | 147,542 | - | 168,511 |
| Loans and advances to customers | 415,766 | 62,541 | 48,007 | 309,093 | 25,534 | 860,941 |
| Other assets | - | - | - | - | 28,428 | 28,428 |
| Property and equipment | - | - | - | - | 709 | 709 |
| Intangibles | - | - | - | - | 3,922 | 3,922 |
| Total assets | 941,538 | 63,047 | 68,976 | 456,635 | 285,623 | 1,815,819 |
| Liabilities and Equity | | | | | | |
| Due to banks and financial | | | | | | |
| institutions | - | - | - | - | 3,176 | 3,176 |
| Customers' deposits | 316,049 | 229,798 | 91,567 | - | 485,328 | 1,122,742 |
| Due to related parties | - | - | - | - | 3,949 | 3,949 |
| Other liabilities | - | - | - | - | 41,381 | 41,381 |
| Equity | - | - | - | - | 644,571 | 644,571 |
| Total liabilities and Equity | 316,049 | 229,798 | 91,567 | - | 1,178,405 | 1,815,819 |
| On balance sheet gap | 625,489 | (166,751) | (22,591) | 456,635 | (892,782) | - |
| Cumulative interest rate sensitivity gap | 625,489 | 458,738 | 436,147 | 892,782 | - | |

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

The following table depicts the interest rate sensitivity position and interest rate gap position based on contractual repricing arrangement as at 31 December 2018:

| | Within 3 months AED'000 | From 3 to 6 months AED'000 | From 6 to 12 months AED'000 | Over one year AED'000 | Non- interest sensitive AED'000 | Total AED'000 |
|---|-------------------------------|----------------------------|--------------------------------------|-----------------------------|--|---------------------|
| Assets | | | | | | |
| Cash and balances with the | | | | | | |
| Central Bank - of the U.A.E. | - | - | - | _ | 230,761 | 230,761 |
| Due from related parties | 146,065 | - | - | - | 7,933 | 153,998 |
| Due from banks and financial | 55.000 | | | | 7.527 | 62 627 |
| institutions | 55,090 | - | - | - 04 450 | 7,537 | 62,627 |
| Investment securities | - 562 002 | 220.229 | 2,077 | 94,458 | 92 912 | 96,535 |
| Loans and advances to customers Other assets | 563,992 | 239,228 | 72,971 | 422,811 | 83,813 60,025 | 1,382,815 60,025 |
| Property and equipment | - | - | - | - | 889 | 889 |
| Intangibles | _ | _ | _ | _ | 5,306 | 5,306 |
| intangioles | | | | | | 3,300 |
| Total assets | 765,147 | 239,228 | 75,048 | 517,269 | 396,264 | 1,992,956 |
| Liabilities and Equity Due to banks and financial | | | | | | |
| institutions | _ | _ | _ | _ | 3,363 | 3,363 |
| Customers' deposits | 448,564 | 274,200 | 91,406 | <u>-</u> | 488,858 | 1,303,028 |
| Due to related parties | - | - | - | _ | 8,962 | 8,962 |
| Other liabilities | - | - | - | - | 44,051 | 44,051 |
| Equity | - | - | - | - | 633,552 | 633,552 |
| Total liabilities and Equity | 448,564 | 274,200 | 91,406 | - | 1,178,786 | 1,992,956 |
| On balance sheet gap | 316,583 | (34,972) | (16,358) | 517,269 | (782,522) | - |
| Cumulative interest rate | | | | | | |
| sensitivity gap | 316,583 | 281,611 | 265,253 | 782,522 | <u>-</u> | - |

Liquidity risk

Liquidity risk is the risk that the Branches will encounter difficulty in meeting obligations from its financial liabilities at a point of time.

Management of liquidity risk

The Branches' approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Branches' reputation.

Treasury receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Treasury then maintains a portfolio of short-term liquid assets, largely made up of loans and advances to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Branches.

The daily liquidity position is monitored regularly and liquidity stress testing is conducted covering both normal and more severe market conditions. Liquidity policies and procedures are subject to review and approval by Head Office. Reports of the Branches liquidity positions are reviewed daily. A summary report including any exceptions and remedial action taken is also reviewed daily.

The Central bank of U.A.E. through its circular no. 33/2015 dated 27 May 2015 announced new Regulations regarding Liquidity at Banks followed by a Guidance Manual. The above mentioned regulations introduced a new Liquidity ratio called Eligible Liquid Assets ratio ("ELAR") applicable from 1 July 2015.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Liquidity risk (continued)

Management of liquidity risk (continued)

The key measure used by the Branches for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Branches' compliance with the liquidity limit established by the Branches' lead regulator. The other indicators closely monitored on regular basis are Advances to Deposit Ratio, Utilisation of funds to stable resources and stress testing of liquid funds against unexpected withdrawal of liabilities and the recently implemented ELAR.

Market risk management

Market risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices. The Branches classify exposures to market risk into either trading or non-trading or banking-book.

The Branches carry a limited amount of market risk as a policy preference and it is continuously monitored. Foreign exchange for the account of the Branches is managed properly.

Market risk - Non Trading or Banking Book

Market risk on non-trading or banking positions mainly arises from the interest rate and foreign currency exposures.

i) Interest rate risk management

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. The Branches are exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities.

The Branches use monitoring tools to periodically measure and monitor interest rate sensitivity. The results are analysed and monitored by Local Management Committee. Since a portion of the Branches' assets and liabilities have floating rates, deposits and loans generally repriced simultaneously providing a natural hedge, which reduces interest rate exposure. Moreover, the majority of the Branches' assets and liabilities are repriced within one year, thereby further limiting interest rate risk. The following paragraphs depicts the sensitivity to a reasonable possible change in interest rates, with other variables held constant, on the Branches' statement of profit or loss or Equity. The sensitivity of the income is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held as at 31 December 2019, including the effect of hedging instruments. The sensitivity of equity is analysed by maturity of the asset or swap. All the banking book exposures are monitored and analysed in currency concentrations and relevant sensitivities are disclosed in AED million.

The impact of 1% sudden movement in benchmark interest rate on net income over a 12 months period as at 31 December 2019 would have been a decrease in net income by -44.54% (in case of decrease of interest rate) and would have been an increase in net income by +44.54% (in case of increase of interest rate) [2018: -20.11% and +20.11%] respectively.

The effective interest rate on bank placements, financial institutions, investments and certificates of deposits with the Central Bank of the U.A.E. was 1.73% (2018: 1.28%), on loans and advances was 6.37% (2018: 5.96%), on customer deposits was 1.44% (2018: 1.44%) and on bank borrowings was 0.01% (2018: 2.43%).

IBOR reforms

Interest rate benchmark reform:

A fundamental reform of major interest rate benchmarks is being undertaken globally to replace or reform IBOR with alternative risk-free rates (referred to as 'IBOR reform'). The Branches has exposure to interbank offered rates (IBORs) on its financial instruments that will be replaced or reformed as part of this market-wide initiative. There is uncertainty over the timing and the methods of transition. The Branches anticipates that IBOR reform will have operational, risk management and accounting impacts across all of its business lines. The Branches along with the Branches Bank established a cross-functional IBOR Project Working Committee (referred to as 'IBOR Committee') to manage its transition to alternative rates. The objectives of the IBOR Committee include evaluating the extent to which Loans and Islamic financing receivables facilities and Investments in Floating Rate Notes (FRN) and liabilities have reference to IBOR cash flows, whether such contracts need to be amended as a result of IBOR reform and how to manage communication about IBOR reform with counterparties. The IBOR Committee reports to ALCO regularly and collaborates with other business functions as needed.

It provides periodic reports to ALCO and Treasury to support management of interest rate risk, and to identify operational risks arising from IBOR reform.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Market risk management (continued)

i) Interest rate risk management (continued)

Financial assets

The Branch's IBOR exposures on floating-rate Loans and Islamic financing receivables loans and advances are covered in the following table:

| Currency | 2019 AED'000 |
|-------------------|-------------------|
| USD EUR GBP | 149,659 - - |
| | 149,659 |

The IBOR Committee is in the process of establishing policies for amending the interbank offered rates on its existing floating-rate loan portfolio indexed to IBORs that will be replaced as part of the IBOR reform. The Branch expects that retail products will be amended in a uniform way. However, the Branch expects to participate in bilateral negotiations with the counterparties in its bespoke products, such as loans and advances issued to corporates. The Head office expects to begin amending the contractual terms of its existing floating-rate assets in Q3 2020; however, the exact timing will vary depending on the extent to which standardized language can be applied across certain loan types and the extent of bilateral negotiations between the Branches and loan counterparties.

ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Head Office has set limits on positions by currencies, which are monitored daily, and hedging strategies are also used to ensure that positions are maintained within the limits.

The Branches' assets are typically funded in the same currency as that of the business transacted in order to eliminate foreign exchange exposure. The Branches' manage exposure to the effects of fluctuations in prevailing foreign currency exchange rates on its financial position and cash flows. The Branches' Head Office sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. At the end of the year, the Branches' had the following significant net exposures denominated in foreign currencies:

| | Net spot position AED'000 | Forward position AED'000 | Total 2019 AED'000 | Total 2018 AED'000 |
|--------------------|---------------------------------|--------------------------------|--------------------------|--------------------------|
| Euro | 1,453 | - | 1,453 | 16 |
| Sterling Pounds | 151 | - | 151 | 13 |
| Lebanese Pounds | - | - | - | 63 |
| Kuwaiti Dinars | 68 | - | 68 | 33 |
| Japanese Yens | - | - | - | - |
| Canadian Dollars | 846 | - | 846 | 12 |
| Swiss Francs | - | - | - | 17 |
| Australian Dollars | - | - | - | 10 |
| Jordanian Dinars | | | | 11 |
| Total | 2,518 | - | 2,518 | 175 |

The exchange rate of AED against US Dollar is pegged since November 1980 and the Branches' exposure to currency risk is limited to that extent.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

27. Risk management (continued)

Operational risk

The Branches' manage and undertake to minimise operational losses as follows:

Identify and assess the operational risk inherent in all material products, activities, processes and systems, and ensure that before new products, activities, processes and systems are introduced or undertaken, the inherent operational risk in them is subject to adequate assessment procedures.

Implement a process to monitor operational risk profiles and material exposures to losses on a regular basis.

Establish and implement policies, processes and procedures to mitigate and/or control material operational risks. Periodically review organisational risk limitation and control strategy and adjust its operational risk profile using appropriate strategies in the context of the Branches' overall risk appetite and profile.

Ensure contingency and business continuity plans are in place to ensure the Branches' ability to operate on an ongoing basis and to limit losses in the event of severe business interruption, disruption or loss.

28. Contingent liabilities and commitments

a) Contingent liabilities

| | 2019 | 2018 |
|-------------------|-------------|---------|
| | AED'000 | AED'000 |
| Guarantees | 502,347 | 697,008 |
| Stage 1 | 335,304 | 522,642 |
| Stage 2 | 160,540 | 167,821 |
| Stage 3 | 6,503 | 6,545 |
| Letters of credit | 12,224 | 31,375 |
| Stage 1 | 6,312 | 30,368 |
| Stage 2 | 5,912 | 1,007 |
| Stage 3 | | |
| | 514,571 | 728,383 |

The outstanding unutilised facilities as of 31 December 2019 amounted to AED 242 million (2018: AED 271 million).

The outstanding unused portion of commitments can be revoked unilaterally at any time by the Branches provided there are reasonable grounds as per contract terms.

b) Contingent liabilities - maturity profile

The maturity profile of the Branches' contingent liabilities was as follows:

| | Within 3 months AED'000 | From 3 to 6 months AED'000 | From 6 to 12 months AED'000 | Over one year AED'000 | Total AED'000 |
|-----------------------------------|-------------------------------|----------------------------|--------------------------------------|-----------------------------|-------------------|
| 2019 Guarantees Letters of credit | 388,661 9,398 | 45,131 2,826 | 46,164 - | 22,391 | 502,347 12,224 |
| | 398,059 | 47,957 | 46,164 | 22,391 | 514,571 |
| 2018 | | | | | |
| Guarantees | 527,565 | 75,318 | 61,403 | 32,722 | 697,008 |
| Letters of credit | 24,078 | 3,457 | 3,840 | <u>-</u> | 31,375 |
| | 551,643 | 78,775 | 65,243 | 32,722 | 728,383 |
| | | | | | |

The analysis of commitments and contingencies by industry sector is shown in Note 26.

NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2019

29. Legal proceedings

Litigation is a common occurrence in the banking industry due to the nature of the business undertaken. The Branches have been advised by its legal counsel that it is only possible, but not probable, that the action will succeed. Accordingly, no provision for any liability has been made in these financial statements.

30. Subsequent event

On 11 March 2020, the World Health Organization made an assessment that the outbreak of a coronavirus (COVID-19) can be characterised as a pandemic. In addition, oil prices significantly dropped in January to March 2020 due to a number of political and economic factors. As a result, businesses have subsequently seen reduced customer traffic and, where governments mandated, temporary suspension of travel and closure of recreation and public facilities.

To alleviate the negative impact of the COVID-19 pandemic, the UAE Government, Central Bank and other independent jurisdictions and regulators have taken measures and issued directives to support businesses and the UAE economy at large, including extensions of deadlines, facilitating continued business through social-distancing and easing pressure on credit and liquidity in the UAE.

These conditions are considered subsequent, non-adjusting events, and impacted the economic and risk environment in which the Bank operates.

The situation, including the government and public response to the challenges, continue to progress and rapidly evolve. Therefore, the extent and duration of the impact of these conditions remain uncertain and depend on future developments that cannot be accurately predicted at this stage, and a reliable estimate of such an impact cannot be made at the date of authorisation of these financial statements. Notwithstanding, these developments could impact our future financial results, cash flows and financial position.

Subsequent to year ended 31 December 2019, there has been default in repayment of a significant credit facility. This facility is presently classified as Stage 1 and has subsequently been transferred to Stage 3 for the three months period ended 31 March 2020. The Branch in its assessment has concluded that the conditions resulting in the default event of this credit facility had arose after the end of the reporting period and accordingly treated this as non-adjusting event for the year ended 31 December 2019.