

Al Khaliji France S.A. United Arab Emirates Branches

Report and financial statements for the year ended 31 December 2013

### Al Khaliji France S.A. - United Arab Emirates Branches

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#### INDEPENDENT AUDITOR'S REPORT

The Head Office Al Khaliji France S.A. United Arab Emirates Branches United Arab Emirates

#### Report on the Financial Statements

We have audited the accompanying financial statements of **Al Khaliji France S.A.**, **United Arab Emirates Branches** (the "Branches"), which comprise the statement of financial position as at 31 December 2013 and the statement of income, statement of comprehensive income, statement of changes in head office equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Deloitte.

### INDEPENDENT AUDITOR'S REPORT (continued)

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Al Khaliji France S.A.**, **United Arab Emirates Branches** as of 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Report on Other Legal and Regulatory Requirements

Also, in our opinion, the Branches have maintained proper books of accounts. We obtained all the information and explanations which we considered necessary for our audit. According to the information available to us, there were no contraventions during the year of the U.A.E. Federal Commercial Companies Law No. 8 of 1984, as amended, which might have materially affected the financial position of the Branches or its financial performance.

Deloitte & Touche (M.E.)

Anis F. Sadek Registration No. 521 17 March 2014 ریلویت اند توش • Deloitte & Touche

# Statement of financial position As of 31 December 2013

	Notes	2013 AED'000	2012 AED'000
ASSETS		ALD 000	ALD 000
Cash and balances with U.A.E. Central Bank	5	282,162	237,546
Due from related parties	6	245,878	68,839
Due from banks and financial institutions	7	184,946	57,998
Financial Investments	8	283,642	362,011
Loans and advances to customers	9	1,759,372	1,259,523
Customers' liability under acceptances		131,751	92,054
Other assets	10	12,743	13,820
Property and equipment	11	1,826	1,421
Intangibles	12	3,017	2,708
Total Assets		2,905,337	2,095,920
LIABILITIES AND HEAD OFFICE EQUITY			
Liabilities			
Due to banks and financial institutions	13	11,806	9,166
Customers' deposits	14	1,862,724	1,409,410
Due to related parties	6	386,603	98,969
Liability under acceptances		131,751	92,054
Other liabilities	15	51,608	48,474
Total liabilities		2,444,492	1,658,073
Head Office Equity			
Assigned capital		284,850	284,850
Statutory reserve	16	41,512	35,059
Fair value reserve		-	8,038
Retained earnings		134,483	109,900
Total Head Office Equity		460,845	437,847
Total Liabilities and Head Office Equity		2,905,337	2,095,920

Gilles Dermaux General Manager

The accompanying notes form an integral part of these financial statements.

# Statement of income for the year ended 31 December 2013

	Notes	2013 AED'000	2012 AED'000
Interest income		104,812 (20,094)	98,860 (18,066)
Interest expense		(20,094)	(18,000)
Net interest income		84,718	80,794
Fee and commission income		34,415	26,902
Fee and commission expense		(790)	(740)
Net fee and commission income		33,625	26,162
Net gain from foreign currency transactions		5,709	4,813
Income from investment securities		7,569	8,484
Other income		359	979
Operating income for the year		131,980	121,232
General and administrative expenses	17	(40,901)	(40,719)
Impairment losses on loans, net of recoveries	18	(10,751)	(10,313)
Net operating expenses		(51,652)	(51,032)
Profit before tax		80,328	70,200
Income tax expense	19	(15,793)	(14,864)
Profit for the year		64,535	55,336

The accompanying notes form an integral part of these financial statements.

# Statement of comprehensive income for the year ended 31 December 2013

2013 AED'000	2012 AED'000
64,535	55,336
-	3,892
(8,038)	(8,484)
(8,038)	(4,592)
56,497	50,744
	AED'000 64,535

# Statement of changes in Head Office equity for the year ended 31 December 2013

	Assigned capital AED'000	Statutory reserve AED'000	Fair value reserve AED'000	Retained earnings AED'000	Total AED'000
Balance at 31 December 2011	284,850	29,525	12,630	81,665	408,670
Profit for the year Other comprehensive loss for the year	-	-	- (4,592)	55,336	55,336 (4,592)
Total comprehensive income for the year Profits transferred to Head Office Transfer to statutory reserve	- - -	5,534	(4,592) - -	55,336 (21,567) (5,534)	50,744 (21,567)
Balance at 31 December 2012	284,850	35,059	8,038	109,900	437,847
Profit for the year Other comprehensive loss for the year	-	- -	(8,038)	64,535	64,535 (8,038)
Total comprehensive income for the year Profits transferred to Head Office Transfer to statutory reserve	- - -	6,453	(8,038)	64,535 (33,499) (6,453)	56,497 (33,499)
Balance at 31 December 2013	284,850	41,512	-	134,483	460,845

The accompanying notes form an integral part of these financial statements.

# Statement of cash flows for the year ended 31 December 2013

	2013 AED'000	2012 AED'000
Cash flows from operating activities	1222 000	122 000
Profit before tax	80,328	70,200
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Impairment losses on loans, net of recoveries	10,751	10,313
Gain on sale of available-for-sale investments	<b>(7,569)</b>	(8,484)
Depreciation and amortization	1,325	1,003
Fair value of forward deals	-	18
Operating profit before changes in operating		
assets and liabilities	84,835	73,050
(Decrease)/increase in cash reserve with the U.A.E. Central Bank	(12,165)	208
Increase in loans and advances	(510,600)	(206,246)
Decrease in other assets	1,077	317
Increase in customers' deposits	453,314	337,849
Increase in other liabilities	2,138	8,669
Cash generated from operations	18,599	213,847
Tax paid	(14,797)	(13,022)
Net cash from operating activities	3,802	200,825
Cash flows from investing activities		
Purchase of property and equipment	(1,062)	(440)
Purchase of intangibles	(977)	(1,073)
Purchase of investments	(154,488)	(80,780)
Proceeds from sale of investments	232,388	198,990
Net cash from investing activities	75,861	116,697
Cash flows from financing activity		
Profits transferred to Head Office	(33,499)	(21,567)
Net cash used in financing activity	(33,499)	(21,567)
Net increase in cash and cash equivalents	46,164	295,955
Cash and cash equivalents, at the beginning of the year	165,049	(130,906)
Cash and cash equivalents, at the end of the year (Note 20)	211,213	165,049

The accompanying notes form an integral part of these financial statements.

# Notes to the financial statements for the year ended 31 December 2013

#### 1. Status and activities

Al Khaliji France S.A. is a French registered bank with its Head Office in Paris, France. It commenced its operations in the United Arab Emirates in 1973 as a retail bank and currently has four branches, one in each of Dubai, Abu Dhabi, Ras Al Khaimah and Sharjah. The ultimate parent and controlling party is Al Khalij Commercial Bank, Doha, Qatar.

The Bank's regional office in Dubai is responsible for managing the operations of the United Arab Emirates Branches. The regional office's registered address is P.O. Box 4207, Dubai, United Arab Emirates.

These financial statements reflect the activities of the branches of Al Khaliji France S.A. in the United Arab Emirates only (the "Branches") and exclude all transactions, assets and liabilities of the Head Office and Ultimate Parent's branches.

### 2. Application of new and revised International Financial Reporting Standards (IFRSs)

#### 2.1 New and revised IFRSs affecting amounts reported and/or disclosures in the financial statements

In the current year, the Branches have applied the following new and revised IFRSs issued by the International Accounting Standards Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2013.

#### IFRS 13 Fair Value Measurement

The Branches have applied IFRS 13 for the first time in the current year. IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The scope of IFRS 13 is broad; the fair value measurement requirements in IFRS 13 apply to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurement and disclosures about fair value measurements except for share-based payment transactions that are within the scope of IFRS 2 *Share-based payment*, leasing transactions that are within the scope of IAS 17 *Leases*, and measurements that have some similarities to fair value but are not fair value (e.g. net realizable value for the purposes of measuring inventories or value in use for impairment assessment purpose).

IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions. Fair value under IFRS 13 is an exit price regardless of whether that price is directly observable or estimated using another valuation technique. Also, IFRS 13 includes extensive disclosure requirements.

Other than the additional disclosures, the application of IFRS 13 has not had any material impact on the amounts recognized in the financial statements.

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.1 New and revised IFRSs affecting amounts reported and/or disclosures in the financial statements (continued)

#### Amendments to IAS 1 Presentation of Items of Other Comprehensive Income

The Branches have applied the amendments to IAS 1 *Presentation of Items of Other Comprehensive Income* for the first time in the current year except for the name changes described below. The amendments introduce new terminology, whose use is not mandatory, for the statement of income and statement of comprehensive income. Under the amendments to IAS 1, the statement of comprehensive income is renamed as the statement of profit or loss and other comprehensive income and the statement of income is renamed as the statement of profit or loss.

The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate, but consecutive statements. However, amendments to IAS 1 require items of other comprehensive income to be grouped into two categories in the other comprehensive income section:

- a. Items that will not be reclassified subsequently to profit or loss; and
- b. Items that may be reclassified subsequently to profit or loss when specific conditions are met.

Income tax on items of other comprehensive income is required to be allocated on the same basis. The amendments do not change the option to present items of other comprehensive income either before tax or net of tax.

The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application of amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

#### 2.2 New and revised IFRSs applied with no material effect on the financial statements

The following new and revised IFRSs have been adopted in these financial statements. The application of these revised new and IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- Amendments to IFRS 1 *Government Loans* provide relief to first-time adopters of IFRSs by amending IFRS 1 to allow prospective application of IAS 39 or IFRS 9 and paragraph 10A of IAS 20 *Accounting for Government Grants and Disclosure of Government Assistance* to government loans outstanding at the date of transition to IFRSs.
- Amendments to IFRS 7 *Financial Instruments: Disclosures* enhances disclosures about offsetting of financial assets and financial liabilities.
- IFRS 10 Consolidated Financial Statements uses control as the single basis for consolidation, irrespective of the nature of the investee. IFRS 10 requires retrospective application subject to certain transitional provisions providing an alternative treatment in certain circumstances. Accordingly, IAS 27 Separate Financial Statements and IAS 28 Investments in Associates and Joint Ventures have been amended for the issuance of IFRS 10.

# 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)

#### 2.2 New and revised IFRSs applied with no material effect on the financial statements (continued)

- IFRS 11 *Joint Arrangements* establishes two types of joint arrangements: Joint operations and joint ventures. The two types of joint arrangements are distinguished by the rights and obligations of those parties to the joint arrangement. Accordingly, IAS 28 Investments in Associates and Joint Ventures has been amended for the issuance of IFRS 11.
- IFRS 12 Disclosure of Interests in Other Entities combines the disclosure requirements for an
  entity's interests in subsidiaries, joint arrangements, associates and structured entities into one
  comprehensive disclosure standard.
- Amendments to IAS 19 Employee Benefits eliminate the "corridor approach" and therefore require an entity to recognize changes in defined benefit plan obligations and plan assets when they occur.
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine clarifies the requirements for accounting for stripping costs associated with waste removal in surface mining, including when production stripping costs should be recognized as an asset, how the asset is initially recognized, and subsequent measurement.
- Annual Improvements to IFRSs 2009 2011 Cycle

The annual improvements include the amendments to five IFRSs which have been summarized below:

- *IFRS 1 First Time Adoption of International Financial Reporting Standards* Repeated application of IFRS 1.
- IFRS 1 First Time Adoption of International Financial Reporting Standards Borrowing costs.
- IAS 1 Presentation of Financial Statements Clarification of the requirements for comparative information.
- IAS 16 Property, Plant and Equipment Classification of servicing equipment.
- *IAS 32 Financial Instruments: Presentation* Tax effect of the distribution to the holders of equity instruments.
- *IAS 34 Interim Financial Reporting* Interim financial reporting and segment information for total assets and liabilities.

### 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)

#### 2.3 New and revised IFRSs in issue but not yet effective and not early adopted

The Branches have not early applied the following new standards, amendments and interpretations that have been issued but are not yet effective:

#### New and revised IFRSs

Effective for annual periods beginning on or after

 Amendments to IFRS 7 Financial Instruments: Disclosures relating to disclosures about the initial application of IFRS 9. When IFRS 9 is first applied

• IFRS 7 Financial Instruments: Additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in IFRS 9.

When IFRS 9 is first applied

• IFRS 9 Financial Instruments (2009) issued in November 2009 introduces new requirements for the classification and measurement of financial assets. IFRS 9 Financial Instruments (2010) revised in October 2010 includes the requirements for the classification and measurement of financial liabilities, and carrying over the existing derecognition requirements from IAS 39 Financial Instruments: Recognition and Measurement.

2013 At its November meeting, **IASB** the tentatively decided that the mandatory effective date of IFRS 9 will be no earlier than annual periods beginning on or after 1 January 2017. However, IASB allows each version of the standard to be available for early application.

IFRS 9 Financial Instruments (2013) was revised in November 2013 to incorporate a hedge accounting chapter and permit the early application of the requirements for presenting in other comprehensive income the own credit gains or losses on financial liabilities designated under the fair value option without early applying the other requirements of IFRS 9.

IFRS 9 (2009) and IFRS 9 (2010) were superseded by IFRS 9 (2013) and IFRS 9 (2010) also superseded IFRS 9 (2009). The various standards also permit various transitional options. Accordingly, entities can effectively choose which parts of IFRS 9 they apply, meaning they can choose to apply: (1) the classification and measurement requirements for financial assets (2) the classification and measurement requirements for both financial assets and financial liabilities (3) the classification and measurement requirements and the hedge accounting requirements.

 Amendments to IAS 19 Employee Benefits - to clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. 1 July 2014

• Amendments to IAS 32 *Financial Instruments*: Presentation relating to application guidance on the offsetting of financial assets and financial liabilities.

1 January 2014

- Application of new and revised International Financial Reporting Standards (IFRSs) 2. (continued)
- 2.3 New and revised IFRSs in issue but not yet effective and not early adopted (continued)

#### New and revised IFRSs

Effective for annual periods beginning on or after

Amendments to IAS 36 - recoverable amount disclosures The amendments restrict the requirements to disclose the recoverable amount of an asset or CGU to the period in which an impairment loss has been recognized or reversed. They also expand and clarify the disclosure requirements applicable when an asset or CGU's recoverable amount has been determined on the basis of fair value less costs of disposal.

1 January 2014

• Amendments to IAS 39 Financial Instruments: Recognition and Measurement, Novation of Derivatives and Continuation of Hedge Accounting

1 January 2014

- The amendment allows the continuation of hedge accounting when a derivative is novated to a clearing counterparty and certain conditions are met.
- IFRIC 21 Levies

1 January 2014

Interpretation was developed to address the concerns about how to account for levies that are based on financial data of a period that is different from that in which the activity that give rise to the payment of the levy occurs.

1 January 2014 • Amendments to IFRS 10, IFRS 12 and IAS 27 - Guidance on Investment Entities.

On 31 October 2012, the IASB published a standard on investment entities, which amends IFRS 10, IFRS 12, and IAS 27 and introduces the concept of an investment entity in IFRSs. The amendments establish an exception to IFRS 10's general consolidation principle for investment entities, requiring them to "measure particular subsidiaries at fair value through profit or loss, rather than consolidate them." In addition, the amendments outline required disclosures for reporting entities that meet the definition of an investment entity.

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.3 New and revised IFRSs in issue but not yet effective and not early adopted (continued)

# Effective for annual periods beginning on or after

1 July 2014

#### New and revised IFRSs

- Annual Improvements to IFRSs 2010 2012 Cycle
  - *IFRS 2 Share Based Payments* definition of 'vesting condition'.
  - IFRS 3 Business Combinations accounting for contingent consideration.
  - *IFRS 8 Operating Segments* aggregation of segments, reconciliation of segment assets.
  - *IAS 16 Property, Plant and Equipment* proportionate restatement of accumulated depreciation on revaluation.
  - *IAS 24 Related Party Disclosures* management entities.
  - *IAS 38 Intangible Assets* proportionate restatement of accumulated depreciation on revaluation.
- Annual Improvements to IFRSs 2011 2013 Cycle

1 July 2014

- IFRS 1 First Time Adoption of International Financial Reporting Standards meaning of effective IFRSs.
- IFRS 3 Business Combinations scope exception for joint ventures.
- *IFRS 13 Fair Value Measurement* scope of the portfolio exception.
- *IAS 40 Investment Property* inter-relationship between IFRS 3 and IAS 40.

Management anticipates that these new standards, interpretations and amendments will be adopted in the Branches' financial statements for the period beginning 1 January 2014 or as and when they are applicable and adoption of these new standards, interpretations and amendments may have no material impact on the financial statements of the Branches in the period of initial application.

### 3. Significant accounting policies

#### **Statement of compliance**

The financial statements of the Branches are prepared in accordance with International Financial Reporting Standards (IFRS) and Central Bank of the United Arab Emirates requirements as related to the impairment of loans and advances and calculation of the capital adequacy ratio.

#### **Basis of preparation**

The financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for assets, goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Branches takes into account when pricing the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis, except for measurements that have some similarities to fair value but are not fair value such as value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into level 1, 2 or 3 based on the degree to which the inputs to fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other that quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The financial statements are presented in Arab Emirates Dirham (AED) and all values are rounded to the nearest thousands dirham, except when otherwise indicated.

The principal accounting policies are set out below:

### 3. Significant accounting policies (continued)

#### Revenue and expense recognition

The Branches recognize interest income and interest expense in the statement of income for all interest bearing financial instruments classified as held to maturity, available for sale and loans and receivables using the effective interest method.

Interest income on non-performing loans and advances is suspended when realization of such interest or the principal amount becomes doubtful. Recoveries in respect of loans fully provided for are accounted for on a cash receipt basis.

Fees and commission income and expenses are generally recognized in the statement of income on accrual basis as the related services are provided except those that are integral to the effective interest rate calculations. Fees and commission included in the effective interest rate calculation are those that are incremental and directly attributable to the origination of the product and which are integral to the yield of the product.

Loan syndication fees are recognised as revenue when the syndication has been completed and the Branches have retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants.

#### Foreign currency transactions

The Branches' financial statements are presented in the U.A.E. Dirham (AED) which is the Branches' functional and presentation currency.

Foreign currency transactions are translated into the appropriate functional currency using the exchange rates prevailing at the dates of the transactions.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of income.

Foreign currency translation differences on monetary items classified as available-for-sale, such as foreign currency bonds designated as available-for-sale, are recognized as a translation gain or loss in the statement of income when incurred. Translation differences on non-monetary items, classified as available for sale, such as equities are included in the fair value reserve in head office equity when incurred.

#### 3. Significant accounting policies (continued)

#### **Property and equipment**

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment loss, if any. Additions and subsequent expenditures are capitalized only to the extent that they enhance the future economic benefits expected to be derived from the assets. Depreciation is determined using the straight-line method over the estimated useful life as follows:

	<u>Years</u>
Office equipment	3 - 5
Furniture and fittings	5
Leasehold improvements	5
Vehicles	3

The depreciable amount is the gross carrying amount, less the estimated residual value at the end of its useful economic life.

The useful lives, methods and the residual values underlying the calculation of depreciation of items of property and equipment are reviewed at each reporting date to take account of any change in circumstances.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in the statement of income.

#### **Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income in the expense category consistent with the function of the intangible asset.

#### Impairment of tangible and intangible assets

At each reporting period, the Branches review the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Branches estimate the recoverable amount of the cash-generating unit to which the asset belongs.

### 3. Significant accounting policies (continued)

#### **Impairment of tangible and intangible assets (continued)**

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized in the statement of income, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognized in the statement of income, unless the relevant asset is carried at revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### **Financial instruments**

Financial assets and financial liabilities are recognised when the Branches become a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit and loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit and loss are recognised immediately in the statement of income.

#### Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on the trade date basis where the purchase or sale of financial assets that require delivery of the assets within the timeframe established by the market concerned, and are initially measured at fair value, net of transaction costs, except for those financial assets designated at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified as 'available for sale' financial assets, held to maturity investments' and 'loans and advances'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

Available for sale financial assets

Available for sale financial investments are non-derivative financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

Available for sale financial investments are initially recognized at fair value plus directly related incremental transaction costs and are subsequently carried at fair value. Unrealized gains or losses arise from changes in the fair values are recognized directly in equity in the available-for-sale reserve, except for impairment losses or foreign exchange gains or losses related to debt securities, which are recognized immediately in the statement of income.

Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognised in equity is included in the statement of income for the year.

Dividends on available for sale equity instruments are recognised in the statement of income when the Branches' right to receive payments is established.

The fair value of available for sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. The change in fair value attributable to translation differences that result from a change in amortised cost of the asset is recognised in profit or loss, and other changes are recognised in head office equity.

#### Held to maturity financial assets

Held to maturity financial investments are non-derivative financial assets with fixed or determinable payments and fixed maturities, which the Branches have the intention and ability to hold to maturity. After initial measurement, held to maturity financial investments are measured at amortized cost using the effective interest method less any impairment, with revenue recognized on an effective yield basis.

#### Loans and advances

Loans and advances are non-derivative financial assets originated or acquired by the Branches with fixed or determinable payments. Loans and advances are initially recognized when cash is advanced to borrowers at the fair value on the commitment date plus directly attributable incremental transaction costs. They are subsequently carried at amortized cost using the effective interest method less any amounts written off and allowance for impairment.

Allowance for impairment is made against loans and advances when their full recovery as per contracted terms is in doubt taking into consideration IFRS requirements for fair value measurement and Central Bank of the U.A.E. guidelines.

### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits with the U.A.E. Central Bank (except mandatory cash reserves) and due from banks and financial institutions. Cash equivalents comprise highly liquid investments that are convertible into cash with an insignificant risk of changes in value with original maturities of less than three months.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

#### Impairment of financial assets

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty;
- breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and advances and due from banks, where the carrying amount is reduced through the use of an allowance account. When a loan is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the statement of income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the consolidated income statement to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

*Impairment of financial assets (continued)* 

Impairment of loans and advances measured are assessed by the Branches as follows:

*Individually assessed loans* 

These represent mainly corporate loans which are assessed individually by the Branches' Credit Department in order to determine whether there exists any objective evidence that a loan is impaired.

Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price, if available, or at the fair value of the collateral if the recovery is entirely collateral dependent.

Impairment loss is calculated as the difference between the loan's carrying value and its present value calculated as above.

Collectively assessed loans

Impairment losses of collectively assessed loans include the allowances on:

Performing commercial and other loans

Where individually assessed loans are evaluated and no evidence of loss is present or has been identified, there may be losses based upon risk rating and expected migrations, product or industry characteristics.

Impairment covers losses which may arise from individual performing loans that are impaired at the reporting date but were not specifically identified as such until sometime in the future.

The estimated impairment is calculated by the Branches' management for each identified portfolio and based on historical experience, credit rating and expected migrations in addition to the assessed inherent losses which are reflected by the economic and credit conditions and taking into account the requirements of the Central Bank of the U.A.E.

Retail loans with common features which are rated on a portfolio basis and where individual loan amounts are not significant

Impairment of retail loans is calculated by applying a formulaic approach whereby a provision of 25% of loan balance is made when it is past due by more than 90 days and a provision of 50% of loan balance is made when it is past due by more than 120 days. All loans that are past due by more than 180 days are provided in full.

### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

#### Financial assets (continued)

Impairment of available for sale investments

A significant or prolonged decline in the fair value of the security below its cost is also considered in determining whether impairment exists. Where such evidence exists, the cumulative net loss that has been previously recognized directly in equity is removed from equity and recognized in the statement of income. In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as all other financial assets. Reversals of impairment of debt instruments are recognized in the statement of income. Reversals of impairment of equity shares are not recognized in the statement of income, increases in the fair value of equity shares after impairment are recognized directly in equity.

#### De-recognition of financial assets

The Branches derecognise a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Branches neither transfer nor retain substantially all the risks and rewards of ownership and continue to control the transferred asset, the Branches recognise its retained interest in the asset and an associated liability for amounts it may have to pay. If the Branches retain substantially all the risks and rewards of ownership of a transferred financial asset, the Branches continue to recognise the financial asset and also recognise a collateralised borrowing for the proceeds received.

#### Financial liabilities and equity instruments issued by the Branches

#### Classification as debt or equity

Debt and equity instruments issued by the Branches are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement and the definitions of a financial liability and an equity instrument.

#### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Branches are recognised at the proceeds received, net of direct issue costs.

#### Financial liabilities

Financial liabilities are classified as other financial liabilities which include borrowings and customer deposits, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

#### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

#### Financial liabilities and equity instruments issued by the Branches (continued)

### Financial guarantees

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Branches are initially measured at their fair values and, if not designated at fair values, are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*; and
- the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies.

Any increase in the liability relating to financial guarantees is recorded in the statement of income. The premium received is recognised in the statement of income in fees and commission income on a straight line basis over the life of the guarantee.

#### De-recognition of financial liabilities

The Branches derecognize financial liabilities when, and only when, the Branches' obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in statement of income.

#### Fair values

All financial instruments are recognised initially at fair value. The fair value of a financial instrument on initial recognition is normally the transaction price, i.e. the fair value of the consideration given or received.

- The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets is determined with reference to quoted market prices;
- The fair value of other financial assets and financial liabilities (excluding derivative instruments) is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments; and
- The fair value of derivative instruments is calculated using quoted prices. Where such prices are not available, use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.

### 3. Significant accounting policies (continued)

#### **Financial instruments (continued)**

Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and reported net in the statement of financial position only when there is a legally enforceable right to set off the recognised amounts or when the Branches intend to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### Derivative financial instruments and hedge accounting

The Branches use derivative financial instruments, including forward foreign exchange contracts to hedge certain currency, interest and other market risks.

Derivative financial instruments are initially measured at cost, being the fair value at contract date, and are subsequently re-measured at fair value. All derivatives are carried at their fair values as assets where the fair values are positive and as liabilities where the fair values are negative.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models and recognized pricing models as appropriate.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognized in statement of income as they arise.

For the purpose of hedge accounting, hedges are classified into two categories: (a) fair value hedges which hedge the exposure to changes in the fair value of a recognized asset or liability; and (b) cash flow hedges which hedge exposure to variability in cash flows that are either attributable to a particular risk associated with a recognized asset or liability, or a forecasted transaction that will affect future reported net income.

In order to qualify for hedge accounting, it is required that the hedge should be expected to be highly effective, i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item and should be reliably measurable. At inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Branches will assess the effectiveness of hedging relationship. Subsequently, the hedge is required to be assessed and determined to be an effective hedge on an ongoing basis.

#### Fair Value Hedge

Gains and losses from re-measuring derivatives, which meet the criteria for fair value hedge accounting, to their fair value are recognized in the statement of income.

Hedge accounting is discontinued when the Branches revoke the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. The adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to statement of income from that date.

#### 3. Significant accounting policies (continued)

#### **Derivative financial instruments and hedge accounting (continued)**

#### Cash Flow Hedge

In relation to cash flow hedges which meet the criteria for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized initially in other reserves under Head Office equity and the ineffective portion, if any, is recognized in the statement of income. For cash flow hedges affecting future transactions, the gains or losses recognized in other reserves, are transferred to the statement of income in the same period in which the hedged transaction affects the statement of income. Where the hedged forecasted transaction results in the recognition of an asset or a liability, then, at the time the asset or liability is recognized, the associated gains or losses that had previously been recognized in other reserves are included in the initial measurement of the acquisition cost or other carrying amount of the asset or liability.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point of time, any cumulative gain or loss on the cash flow hedging instrument that was recognized in other reserves is retained in Head Office equity until the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognized in equity is transferred to the statement of income for the year.

#### **Embedded Derivatives**

Derivatives embedded in other financial instruments or other host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contract and the host contract is not carried at fair value with unrealized gains or losses reported in the statement of income.

#### Employees' end of service benefits

Provision for employees' end of service indemnity is made based on current remuneration and cumulative years of service at the end of each reporting period. The provision is made in accordance with the Branches' policy which is not less than the liability arising under the U.A.E. labour laws.

#### **Operating leases**

Leases of assets under which all the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Where the Branches is the lessee and the leased assets are not recognized on reporting period, rentals payable and receivable under operating leases are accounted for on a straight-line basis over the periods of the leases.

#### **Taxation**

Income tax represents 20% of the taxable income of all Branches excluding Ras Al Khaimah Branch, where income tax does not apply.

#### 3. Significant accounting policies (continued)

#### **Provisions**

Provisions are recognised when the Branches have a present obligation (legal or constructive) as a result of a past event, it is probable that the Branches will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Branches have a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

#### **Acceptances**

Acceptances are recognised as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments in respect of acceptances have been accounted for as financial assets and financial liabilities.

#### **Documentary credits**

Documentary Credits, issued on behalf of the clients of the Branches, are contracts whereby the Branches guarantee to pay on behalf of the client money to the holder for goods supplied to the client. The payment would be made only on submission of documents as prescribed in the credit by the holder through his bank.

The income received for the issue of the credit and subsequent handling of the bills under the credit is recognized as fee income as and when received.

#### **Commitments to extend credit**

These are firm commitments made by the Branches to its clients to extend credit as per the terms of the agreement and are considered as an off balance sheet liability.

### 4. Critical accounting judgments and key sources of estimation uncertainty

In the process of applying the Branches' accounting policies, which are described in Note 3, management is required to use certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgment. Such estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including obtaining professional advices and expectations of future events that are believed to be reasonable under the circumstances.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

#### **Impairment of loans**

The Branches' accounting policy for allowances in relation to impaired loans and advances is described in Note 3. Impairment is calculated on the basis of discounted estimated future cash flows and the UAE Central Bank guidelines.

The allowance for loan losses is established through charges to the statement of income in the form of an allowance for loan loss. Increases and decreases in the allowance due to changes in the measurement of the impaired loans are included in the allowance for loan losses and affect the statement of income accordingly.

#### Individually assessed loans

Impairment losses for individually assessed loans are determined by an evaluation of exposure on a case-by-case basis. This procedure is applied to all classified corporate loans and advances which are individually significant accounts or are not subject to, the portfolio-based approach.

The following factors are considered when determining impairment losses on individually assessed accounts:

- 1. The customer's aggregate borrowings.
- 2. The customer's risk rating, i.e. ability to perform profitable business and generate sufficient cash to repay the borrowed amount.
- 3. The value of the collateral and the probability of successful repossession.
- 4. The cost involved to recover the debts.

The Branches' policy requires regular review of the level of impairment allowances on individual facilities.

Impaired loans continue to be classified as impaired unless they are brought fully current and the collection of scheduled interest and principal is considered probable.

### 4. Critical accounting judgments and key sources of estimation uncertainty (continued)

#### **Impairment of loans (continued)**

#### Collectively assessed loans

The management of the Branches assess, based on historical experience and the prevailing economical and credit conditions, the magnitude of loans and advances which may be impaired but not identified as of the reporting date.

These portfolio allowances are reassessed on a periodical basis and allowances are adjusted accordingly based on the judgement of management and guidance received from the Central Bank of the UAE.

Collectively assessed allowances are also made in respect of losses incurred in portfolios of retail loans with common features and where individual loan amounts are not significant.

Impairment of retail loans is calculated by applying a formulaic approach whereby a provision of 25% of loan balance is made when it is past due by more than 90 days and a provision of 50% of loan balance is made when is past due by more than 120 days and less than 180 days. All loans that are past due by more than 180 days are provided in full.

#### 5. Cash and balances with U.A.E. Central bank

	2013 AED'000	2012 AED'000
Cash on hand	13,245	12,191
Current account with U.A.E. Central Bank	165,553	74,156
Statutory cash ratio requirements	103,364	91,199
Certificates of deposit with U.A.E. Central bank	-	60,000
	282,162	237,546

The Branches are required to maintain statutory deposits with U.A.E. Central Bank which are not available for use in the day-to-day operations.

#### 6. Related party transactions

The Branches enter into transactions with entities that fall within the definition of a related party in accordance with International Accounting Standard 24: *Related Party Disclosures*. Related parties comprise Head Office and ultimate parent and controlling party outside the U.A.E. The Branches' management decides on the terms and conditions of such related party transactions.

The Branches maintain certain deposits with the Head Office in Paris (the "Head Office") and the ultimate parent and controlling party and conducts banking transactions with them as part of its normal activities.

The Head Office provides administrative and management support to the Branches (Note 17) for which the Branches were charged a fee for the year ended 31 December 2013 of AED 0.65 million (2012: AED 0.62 million).

### **6.** Related party transactions (continued)

	2013 AED'000	2012 AED'000
Due from related parties comprise: Current accounts	AED 000	ALD 000
Ultimate Parent Company Head office	4,236 20,986	11,909 29,846
Term deposits Ultimate Parent Company Head office	127,283 93,373	27,084
	245,878	68,839
Due to related parties comprise:		
Current accounts Ultimate Parent Company Head office	4,099 15,204	3,855 18,654
Term deposits Head office	-	76,460
Entity under common management/control Qatar Capital Limited, State of Qatar	367,300	-
	386,603	98,969
Profit for the year includes related party transactions as follows:		
	2013 AED'000	2012 AED'000
Interest income Commission income	718 359	406 772
Interest expense Commission expense	454 788	1,788 804
Key management personnel compensation:		
Compensation accrued during the year to key management personnel	6,477	6,489

Interest income from related parties includes an amount of AED 43,000 (2012: AED 52,000) received from key management personnel.

### 7. Due from banks and financial institutions

	2013 AED'000	2012 AED'000
Due from banks and financial institutions outside the U.A.E. Due from banks and financial institutions in the U.A.E.	744 184,202	57,600 398
	184,946	57,998
8. Financial investments		
	2013 AED'000	2012 AED'000
Available for sale Held to maturity	5,222 278,420	232,803 129,208
	283,642	362,011
At year end no investments were under lien as collateral against borrow and controlling party (2012: AED 165 million).	vings made by the	ultimate parent
Investments by geographic concentration are as follows:	2013 AED'000	2012 AED'000
- Within U.A.E Outside U.A.E.	203,966 79,676	299,012 62,999
	283,642	362,011
The analysis of financial investments by industry sector is as follows:		
	2013 AED'000	2012 AED'000
Government and Public Sector Financial Institutions	209,188 74,454	246,766 115,245
Total	283,642	362,011

#### 9. Loans and advances to customers

`	<b>T</b>	1	1	•
a)	Loane	and	advances	comprice.
a)	Loans	anu	auvances	comprise:

	2013 AED'000	2012 AED'000
Loans and advances Less: Allowance for impairment	1,805,154 (45,782)	1,294,736 (35,213)
	1,759,372	1,259,523

At 31 December 2013, the fair value of collateral held against loans and advances to customers was AED 906 million (2012: AED 733 million) an analysis of which is provided in Note 27.

b) The movement of the allowances against the loans and advances to customers is as follows:

	2013	2012
	AED'000	AED'000
Balance at the beginning of the year	35,213	25,976
Allowance for the year	13,958	12,532
Write-offs during the year	(3,147)	(2,959)
Recoveries during the year	(242)	(336)
Balance at the end of year	45,782	35,213

Allowance for the year includes AED 3 million of suspended interest (2012: AED 2 million).

	2013 AED'000	2012 AED'000
Specific impairment	21,731	18,662
Collective impairment	24,051	16,551
	45,782	35,213
c) Analysis of gross loans and advances to customers by class:		
	2013	2012
	<b>AED'000</b>	AED'000
Corporate lending	1,580,356	1,119,313
Small business lending	111,996	117,418
Retail lending	112,802	58,005
	1.805.154	1.294.736

### 9. Loans and advances to customers (continued)

d) Gross loans and advances by geographical area were as follows:

	2013 AED'000	2012 AED'000
Within U.A.E. Outside U.A.E.	1,795,428 9,726	1,294,736
	1,805,154	1,294,736
e) Gross loans and advances by industry group were as follows:		
	2013	2012
	<b>AED'000</b>	AED'000
Wholesale and retail trade	705,092	402,274
Personal loans	110,115	42,920
Manufacturing	411,326	342,240
Transport and communication	56,654	55,582
Construction	211,178	237,997
Services	310,789	213,723
	1,805,154	1,294,736
10. Other assets		
	2013	2012
	AED'000	AED'000
Interest receivable	10,191	10,361
Prepaid expenses	2,390	2,354
Other	162	1,105
	12,743	13,820

### 11. Property and equipment

	Office Equipment AED'000	Furniture and fittings AED'000	Vehicles AED'000	Leasehold improvements AED'000	Capital work in progress AED'000	Total AED'000
Cost						
At 31 December 2011	4,459	1,131	138	4,548	822	11,098
Additions during the year	311	-	-	129	-	440
Transfers to intangibles					(822)	(822)
At 31 December 2012	4,770	1,131	138	4,677	-	10,716
Additions during the year	666	5	-	298	93	1,062
Disposals during the year	(372)	-	-	(243)	-	(615)
At 31 December 2013	5,064	1,136	138	4,732	93	11,163
Accumulated depreciation						
At 31 December 2011	3,869	875	138	3,886	-	8,768
Charge for the year	296	63	-	168	-	527
At 31 December 2012	4,165	938	138	4,054		9,295
Charge for the year	379	58	-	220	-	657
Disposals during the year	(372)	-	-	(243)	-	(615)
At 31 December 2013	4,172	996	138	4,031	-	9,337
Carrying amount						
At 31 December 2013	892	140		701	93	1,826
At 31 December 2012	605	193	-	623	-	1,421

### 12. Intangibles

	Software AED'000	Intangibles work in progress AED'000	Total AED'000
Cost	7.000	2.45	7.420
At 31 December 2011	7,082	347	7,429
Additions during the year Transfers from property and equipment	1,073 822	-	1,073 822
Transfers  Transfers	200	(200)	-
At 31 December 2012	9,177	147	9,324
Additions during the year	875	102	977
Disposals during the year	(212)	<del>-</del>	(212)
At 31 December 2013	9,840	249	10,089
Accumulated depreciation			
At 31 December 2011	6,140	-	6,140
Charge for the year	476	-	476
At 31 December 2012	6,616	-	6,616
Charge for the year	668	-	668
On disposals	(212)	<u> </u>	(212)
At 31 December 2013	7,072	-	7,072
Carrying amount			
At 31 December 2013	2,768	249	3,017
At 31 December 2012	2,561	147	2,708
13. Due to banks and financial institutions			
		2013	2012
		<b>AED'000</b>	AED'000
Due to banks and financial institutions outside the U.A	A.E.	11,549	9,166
Due to banks and financial institutions in the U.A.E.		257	-
		11,806	9,166

### 14. Customers' deposits

	2013	2012
	AED'000	AED'000
Current accounts	535,953	492,142
Saving accounts	13,156	12,034
Time deposits	1,137,253	773,563
Margin accounts	176,362	131,671
	1,862,724	1,409,410

Time deposits under lien as security for loans and advances (funded and unfunded) as at 31 December 2013 amounted to AED 464 million (2012: AED 355 million).

#### 15. Other liabilities

	2013 AED'000	2012 AED'000
Income tax provision (Note 19)	15,793	14,797
Provision for employees' end of service indemnity	18,419	16,809
Interest payable	4,901	2,738
Other	12,495	14,130
	51,608	48,474

Pension and national insurance contributions for U.A.E. citizens are made by the Branches in accordance with Federal Law No.7 of 1999.

#### 16. Statutory reserve

In accordance with Article (82) of Union Law No. 10 of 1980, Federal Commercial Companies Law, the Branches have established a statutory reserve by appropriation of 10% of net profit for each year until the reserve equals 50% of the share capital. This reserve is not available for distribution.

#### 17. General and administrative expenses

	2013 AED'000	2012 AED'000
Payroll Depreciation and amortization Head office charges Other	31,665 1,325 645 7,266	31,375 1,003 621 7,720
	40,901	40,719

### 18. Impairment losses on loans, net of recoveries

-	2013 AED'000	2012 AED'000
Impairment losses on loans Recoveries during the year	10,993 (242)	10,456 (143)
Impairment losses on loans, net of recoveries	10,751	10,313

The impairment losses on loans, net of recoveries stated above excludes suspended interest of AED 3 million (2012: AED 2 million).

#### 19. Taxation

The Branches are subject to taxation at the rate of 20% of the taxable income for the year in the Emirates of Abu Dhabi, Dubai and Sharjah. The taxable income is calculated after adding back certain provisions to the net profit before taxation, which management believes are likely to be disallowed as deductions by the tax authorities:

	2013 AED'000	2012 AED'000
	ALD 000	ALD 000
Balance, at the beginning of the year	14,797	12,955
Current year charges	15,793	14,864
Paid during the year	(14,797)	(13,022)
Balance, at the end of the year (Note 15)	15,793	14,797
20. Cash and cash equivalents		
	2013	2012
	<b>AED'000</b>	AED'000
Cash and balances with U.A.E. Central Bank	178,798	86,347
Cash reserves and certificates of deposit with		
U.A.E. Central Bank	103,364	151,199
Due from related parties	245,878	68,839
Due from banks and financial institutions outside UAE	744	57,600
Due from banks and financial institutions in the U.A.E.	184,202	398
	712,986	364,383
Due to related parties	(386,603)	(98,969)
Due to banks and financial institutions	(11,806)	(9,166)
Cash reserves with U.A.E. Central Bank	(103,364)	(91,199)
Total cash and cash equivalents	211,213	165,049

## 21. Concentrations of assets, liabilities, equity and off balance sheet items

	<b>31 December 2013</b>		31 December 2012			
_		Liabilities	Off balance		Liabilities	Off balance
	Assets	and equity	sheet items	Assets	and equity	sheet items
	AED'000	<b>AED'000</b>	<b>AED'000</b>	AED'000	AED'000	AED'000
Geographic regions						
U.A.E.	2,568,718	2,794,370	1,491,435	1,874,093	1,912,890	1,185,245
Other Middle East countries	221,931	24,402	27,736	81,673	22,386	35,588
O.E.C.D.	114,688	67,021	87	115,233	135,432	87
Other	-	19,544	-	24,921	25,212	-
Total	2,905,337	2,905,337	1,519,258	2,095,920	2,095,920	1,220,920
Industry Sector						
Government and Public Sector	541,834	225,037	-	618,540	4,652	-
Commercial and Business	1,711,082	1,205,031	1,462,763	1,147,154	903,215	1,145,556
Personal	116,312	525,771	1,030	58,005	531,411	1,261
Financial Institutions	505,278	437,045	55,465	242,082	170,321	74,103
Other	30,831	512,453	-	30,139	486,321	-
Total	2,905,337	2,905,337	1,519,258	2,095,920	2,095,920	1,220,920

## 22. Classification of financial assets and liabilities

The table below sets out the Branches' classification of each class of financial assets and liabilities and their carrying amounts as at 31 December 2013:

Other amortised Carrying cost amount
· · · · · · · · · · · · · · · · · · ·
- 184,946
278,420 283,642
- 1,759,372
10,353 10,353
288,773 2,766,353
11,806 11,806
1,862,724 1,862,724
386,603 386,603
17,396 17,396
2,278,529 2,278,529
nd ces ng sh ts) 00 62 78 46 - 72 - - -

## 22. Classification of financial assets and liabilities (continued)

The table below sets out the Branches' classification of each class of financial assets and liabilities and their carrying amounts as at 31 December 2012:

	Available- for-sale investments AED'000	Loans and advances (including cash and cash equivalents) AED'000	Other amortised cost AED'000	Carrying amount AED'000
Financial assets				
Cash and balances with U.A.E. Central Bank	-	177,546	60,000	237,546
Due from related parties	-	68,839	-	68,839
Due from banks and financial institutions	-	57,998	-	57,998
Financial investments	232,803	-	129,208	362,011
Loans and advances to customers	-	1,259,523	-	1,259,523
Other assets	-	-	11,466	11,466
Total	232,803	1,563,906	200,674	1,997,383
Financial liabilities				
Due to banks and financial institutions	-	-	9,166	9,166
Customer deposits	-	-	1,409,410	1,409,410
Due to related parties	-	-	98,969	98,969
Other liabilities	-	-	16,868	16,868
Total	-	-	1,534,413	1,534,413

## 23. Liquidity profile

	Less than 3 months AED'000	3 Months to 1 year AED'000	Over 1 year AED'000	Total AED'000
2013				
Assets				
Cash and balances with U.A.E. Central Bank	282,162	-	-	282,162
Due from related parties	245,878	-	-	245,878
Due from banks and financial institutions	184,946	-	-	184,946
Financial investments	5,222	128,694	149,726	283,642
Loans and advances to customers	893,304	365,650	500,418	1,759,372
Customers' liability under acceptances	95,091	36,660	-	131,751
Other assets	11,264	1,380	99	12,743
Property and equipment	-	-	1,826	1,826
Intangibles	-	-	3,017	3,017
Total Assets	1,717,867	532,384	655,086	2,905,337
Liabilities and Head Office Equity				
Due to banks and financial institutions	11,806	-	-	11,806
Customers' deposits	1,464,950	397,774	-	1,862,724
Due to related parties	386,603	-	-	386,603
Liability under acceptances	95,091	36,660	-	131,751
Other liabilities	33,223	-	18,385	51,608
Head Office equity	-	-	460,845	460,845
Total Liabilities and Head Office Equity	1,991,673	434,434	479,230	2,905,337

Maturities of assets and liabilities have been determined on the basis of the remaining periods at the end of each reporting period with the loans and advances maturities being determined based on contractual obligations.

## 23. Liquidity profile (continued)

Less than 3 months AED'000	3 Months to 1 year AED'000	Over 1 year AED'000	Total AED'000
237,546	-	-	237,546
68,839	-	-	68,839
57,998	-	-	57,998
5,081	19,874	337,056	362,011
745,741	208,256	305,526	1,259,523
58,190	33,864	-	92,054
12,351	1,337	132	13,820
-	-	1,421	1,421
-	-	2,708	2,708
1,185,746	263,331	646,843	2,095,920
9.166	_	_	9,166
	192,645	_	1,409,410
	3,000	_	98,969
-	33,864	_	92,054
-	· -	16,775	48,474
-	-	437,847	437,847
1,411,789	229,509	454,622	2,095,920
	3 months AED'000  237,546 68,839 57,998 5,081 745,741 58,190 12,351 1,185,746  9,166 1,216,765 95,969 58,190 31,699	3 months AED'000 AED'000  237,546	3 months AED'000       to 1 year AED'000       1 year AED'000         237,546       -       -         68,839       -       -         57,998       -       -         5,081       19,874       337,056         745,741       208,256       305,526         58,190       33,864       -         12,351       1,337       132         -       -       1,421         -       -       2,708         1,185,746       263,331       646,843         95,969       3,000       -         58,190       33,864       -         31,699       -       16,775         -       437,847

Maturities of assets and liabilities have been determined on the basis of the remaining periods at the end of each reporting period with the loans and advances maturities being determined based on contractual obligations.

#### 24. Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. As such, differences can arise between book values and the fair value estimates. Underlying the definition of fair value is the presumption that the Branches are a going concern without any intention or requirement to materially curtail the scale of its operation or to undertake a transaction on adverse terms.

Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices;
- The fair values of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments; and
- The fair values of derivative instruments are calculated using quoted prices. Where such prices are
  not available, a discounted cash flow analysis is performed using the applicable yield curve for the
  duration of the instruments for non-optional derivatives, and option pricing models for optional
  derivatives.

Fair value of the financial assets that are measured at fair value on a recurring basis

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### 24. Fair value of financial instruments (continued)

Fair value of the financial assets that are measured at fair value on a recurring basis (continued)

	31 December 2013			
	Level 1	Level 2	Level 3	Total
	AED'000	AED'000	<b>AED'000</b>	<b>AED'000</b>
Financial assets measured at fair values Available-for-sale financial assets		<b>7.000</b>		
- Debt securities	-	5,222	-	5,222
Total	-	5,222	-	5,222
		31 Decemb	per 2012	
	Level 1	Level 2	Level 3	Total
	AED'000	AED'000	AED'000	AED'000
Financial assets measured at fair values  Available-for-sale financial assets				
- Debt securities	227,722	5,081	-	232,803
Total	227,722	5,081	_	232,803

#### **Transfers between Level 1 and Level 2:**

There were no transfers between Level 1 and 2 during the years ended 31 December 2013 and 2012.

All gain and losses included in other comprehensive income relate to available for sale financial investments held at the end of the reporting period and are reported as changes of 'Fair value reserve'.

Fair value of financial instruments measured at amortised cost

Except as detailed in the following table, the management considers that the carrying amounts of financial assets and financial liabilities recognised in the financial statements approximate their fair values.

	Carrying	Carrying Fair value			
	amount AED'000	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
2013 Financial assets Held to maturity investments	278,420 ======	280,479 ======	-	-	280,479 ======
2012 Financial assets Held to maturity investments	129,208 ======	136,943 ======	-	- =======	136,943 ======

#### 25. Derivatives

Derivatives and foreign exchange instruments are utilized by the Branches primarily to satisfy the requirements of its customers and are also used to a limited extent to manage the Branches' own exposure to currency, interest and other market risks.

The most frequently used derivatives by the Branches are forward foreign exchange contracts, which are initially measured at cost and subsequently re-measured at fair value. Derivatives with positive market values are included in other assets and derivatives with negative market values are included in other liabilities in the reporting period. The resultant gains and losses from derivatives are included in the statement of income.

The table below shows the positive and negative fair values of derivative financial instruments at the yearend which are equivalent to the market value, together with the total contract values:

	Positive fair value AED'000	Negative fair value AED'000	Total national value AED'000	1 to 3 months AED'000	3 Months to 1 year AED'000
2013					
Forward foreign exchange contracts	-	-	-	-	-
2012					
Forward foreign exchange contracts	-	1	2,362	2,362	-

#### 26. Capital management

#### Regulatory capital

The Central Bank of the U.A.E. sets and monitors capital requirements for the Branches.

The Central Bank of the U.A.E. adopted Basel II capital regime in November 2009. The Branches calculate the Capital Adequacy Ratio in line with guidelines issued by the Central Bank of the U.A.E. The minimum capital ratio prescribed by the Central Bank is 12% of Risk Weighted Assets (RWA) calculated as per the guidelines issued by them.

The Branches' regulatory capital is analysed into two tiers:

- o Tier 1 capital, which includes ordinary share capital, share premium, retained earnings, statutory reserve after deductions for intangible assets, if any.
- Tier 2 capital, which includes collective impairment subject to the limit of 1.25% of RWA and the element of the fair value reserve (up to a minimum of 45% of the excess of market value over the net book value) relating to unrealised gains on financial investments classified as available for sale.

#### 26. Capital management (continued)

Various limits are applied to elements of the capital base. The qualifying tier 2 capital cannot exceed 67% of tier 1 capital; and qualifying term subordinated loan capital may not exceed 50% of tier 1 capital. The Tier One Capital must be a minimum of 8% of RWA.

The Branches' RWA are weighted as to their relative credit, market, and operational risk. Credit risk includes both on and off-balance sheet risks. Market risk is defined as the risk of losses in on and off-balance sheet positions arising from movements in market prices and includes interest rate risk, foreign exchange risk, equity exposure risk, commodity risk, and options risk. Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. The Branches are following the standardized measurement approach for credit, market and operational risk, as per Pillar 1 of Basel 2.

The Branches have complied with all externally imposed capital requirements throughout the year. There have been no material changes in the Branches' management of capital during the year.

The Branches' regulatory capital position is as follows:

	2013 AED'000	2012 AED'000
Tier 1 capital		
Assigned capital	284,850	284,850
Statutory reserve	41,512	35,059
Retained earnings	134,483	109,900
Less: Intangibles – Software	(3,017)	(2,708)
	457,828	427,101
Tier 2 capital	<del></del>	
Collective provision for impairment	24,051	16,551
Fair value reserve (45%) - Available for sale	-	3,617
	24,051	20,168
Total capital base (a)	481,879	447,269
Risk-weighted assets	<del></del>	=======================================
Credit risk:		
On balance sheet	1,538,790	1,175,723
Off balance sheet	775,103	599,890
	2,313,893	1,775,613
Market risk	927	584
Operational risk	150,611	134,949
Total risk-weighted assets (b)	2,465,431	1,911,146
Capital adequacy ratio = [a/b x 100]	19.55%	23.40%

#### **26.** Capital management (continued)

#### Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based on the inherent risk it carries. The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation.

Although maximisation of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Branches to particular operations or activities, it is not the sole basis used for decision making. Account also is taken of synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Branches' longer term strategic objectives. The Branches' policies in respect of capital management and allocation are reviewed regularly.

#### 27. Risk management

The Branches have set up a strong risk management infrastructure supported by adoption of certain practices in the field of risk management to manage and monitor the following major risks arising out of its day to day operations:

- Credit risk
- Liquidity risk
- Market risk
- Interest rate risk
- Operational risk

The Head Office of the Branches has overall responsibility for the oversight of the risk management frame work. It has established detailed policies and procedures in this regard along with senior management committees to ensure adherence to the approved policies and close monitoring of different risks within the Branches.

The Credit Committee and Management Committee work under the mandate of the Head Office to set up risk limits and manage the overall risk in the Branches.

These committees are responsible for developing credit, market and operational risk policies. Highly experienced and trained managers have delegated authority within the risk management framework to approve credit risk transactions and monitor market and operational risk.

#### Credit risk management

Policies relating to credit are reviewed and approved by the Branches' Credit Committee. All credit lines are approved centrally for the Branches. In addition, whenever possible, loans are secured by acceptable forms of collateral in order to mitigate credit risk. The Branches further limit risk through diversification of its assets by industry sectors.

All credit facilities are administered and monitored by the Credit Administration Department. Periodic reviews are conducted by Credit Examination teams from the Audit, Review and Compliance and facilities are risk graded based on criterion established in the Credit Policy Manual.

#### 27. Risk management (continued)

#### **Credit risk management (continued)**

The Credit Committee is responsible for setting credit policy of the Branches. It also establishes industry caps, approves policy exceptions and conducts periodic portfolio reviews to ascertain portfolio quality.

Different credit underwriting procedures are followed for retail and commercial lending as described below.

#### Retail lending

Each retail credit application is considered for approval according to a product program, which is devised in accordance with guidelines set out in the product policy approved by the Branches' Credit Committee. Different authority levels are specified for approving product programs and exceptions thereto, and individual loans/credits under product programs. Each product program contains detailed credit criteria (such as customer demographics and income eligibility) and regulatory, compliance and documentation requirements, as well as other operating requirements.

#### Commercial lending

All credit applications for commercial lending are subject to the Branches' credit policies, underwriting standards and industry caps (if any) and to regulatory requirements, as applicable from time to time. The Branches do not lend to companies operating in industries that are considered by the Branches inherently risky and where specialized industry knowledge is required. In addition, the Branches set credit limits for all customers based on an evaluation of their creditworthiness.

All credit lines or facilities extended by the Branches are made subject to prior approval pursuant to a set of delegated credit authority limits approved by the Branches' Head Office.

#### Credit review procedures and loan classification

The Branches' Credit Risk Team (the 'CRT'), subjects the Branches' risk assets to an independent quality evaluation on a regular basis in conformity with the guidelines of the Central Bank of the U.A.E. and Branches' internal policies in order to assist in the early identification of accrual and potential performance problems. The CRT validates the risk ratings of all commercial clients, provides an assessment of portfolio risk by product and segment for retail customers and monitors observance of all approved credit policies, guidelines and operating procedures across the Branches.

If a credit is overdue for 90 days or more, interest is suspended and is not credited to income. Specific allowance for impairment of classified assets is made based on recoverability of outstanding and risk ratings of the assets.

The Branches also comply with IFRS, in accordance with which it assesses the need for any impairment losses on its loan portfolio by calculating the net present value of the expected future cash flows for each loan or its recoverability based either on collateral value or the market value of the asset where such price is available.

#### 27. Risk management (continued)

#### Impaired loans and advances

Impaired loans and advances are loans and advances for which the Branches determine that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan/advances agreement(s). These loans are graded fair, OLEM, substandard, doubtful or loss in the Branches' internal credit risk grading system.

#### Past due but not impaired loans

Loans and advances where contractual interest or principal payments are past due but the Branches believe that impairment is not appropriate on the basis of the level of security/collateral available and / or the stage of collection of amounts owed to the Branches.

#### Allowances for impairment

The Branches establish an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

#### Write-off policy

The Branches write off a loan (and any related allowances for impairment losses) when Branches Credit Committee determines that the loans are uncollectible in whole or in part. This determination is reached after considering information such as the occurrence of significant changes in the borrower / issuer's financial position such that the borrower can no longer pay its obligation in full, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised loans, charge off decisions generally are based on a product specific past due status.

## 27. Risk management (continued)

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of impaired assets by risk grade.

	Due from banks		Loans and a	advances	Financial investments		
	2013	2012	2013	2012	2013	2012	
	<b>AED'000</b>	AED'000	<b>AED'000</b>	AED'000	<b>AED'000</b>	AED'000	
Impaired							
Substandard	-	-	7,268	4	-	-	
Doubtful	-	-	3,183	3,080	-	-	
Loss	-	-	15,709	16,995	-	-	
Gross amount	-		26,160	20,079	-		
Interest suspended	_	-	(7,085)	(5,122)	-	_	
Specific allowance for			, , ,	, ,			
impairment	-	-	(14,646)	(13,540)	-	-	
	-		4,429	1,417			
	======	======	=======	=======	======	======	
Past due but not impaired							
Commercial loans by less							
than 180 days	-	-	-	203	-	-	
Past due retail loans less than							
30 days	-	-	-	-	-	-	
	-	-		203		-	
	======	======	=======	=======	======	======	
Neither past due nor impaired	104.046	<b>57</b> ,000	1 550 004	1 074 454	202 (42	262.011	
Gross amount	184,946	57,998	1,778,994	1,274,454	283,642	362,011	
Collective allowance for			(24.051)	(1 < 551)			
Impairment	<u>-</u>		(24,051)	(16,551)			
	184,946	57,998	1,754,943	1,257,903	283,642	362,011	
Carrying amount	====== 184,946	57,998	1,759,372	1,259,523	<b>283,642</b>	362,011	
_	=======	======	=======	=======	======	======	

### 27. Risk management (continued)

The Branches hold collateral against loans and advances to customers in the form of mortgage interests over property, other registered securities over assets, and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. Collateral generally is not held over loans and advances to Branches. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2013 or 2012.

At 31 December, the fair value of collateral held was as follows:

to cus 2013	stomers
2013	
2010	2012
AED'000	AED'000
Against impaired	
Property -	_
Debt securities -	_
Equities -	_
Cash -	_
Others -	_
Culcis	
Against past due but not impaired	
Property -	-
Debt securities -	-
Equities -	-
Cash -	_
Others -	-
Against neither past due nor impaired	
Property 636,335	557,888
Debt securities -	-
Equities -	_
Cash 239,838	156,235
Others 29,958	18,984
Total 906,131	733,107

## 27. Risk management (continued)

The distributions by geographical concentration of impaired loans and advances and impairment allowance for credit losses are as follows:

		Middle East			
	U.A.E. AED'000	countries AED'000	O.E.C.D AED'000	countries AED'000	Total AED'000
2013	ALD 000	ALD 000	ALD 000	ALD 000	ALD 000
Non-performing loans	26,160	_	-	_	26,160
Impairment allowance for credit losses	14,646	-	-	-	14,646
Interest in suspense	7,085	-	-	-	7,085
	======	======	======	======	======
2012					
Non-performing loans	20,079	-	-	-	20,079
Impairment allowance for credit losses	13,540	-	-	-	13,540
Interest in suspense	5,122	-	-	-	5,122
	======	======	======	======	======

## 27. Risk management (continued)

The following table depicts the interest rate sensitivity position and interest rate gap position based on contractual repricing arrangement as at 31 December 2013:

## Interest Rate Sensitivity Gap:

imeresi Ruic Sensuruy Gup.	Within 3 months AED'000	From 3 to 6 months AED'000	From 6 to 12 months AED'000	Over one year AED'000	Non-interest sensitive AED'000	Total AED'000
Assets					202.172	202 172
Cash and balances with U.A.E. Central Bank	220.001	-	-	-	282,162	282,162
Due from related parties	229,891 182 051	-	-	-	15,987	245,878
Due from banks and financial institutions Financial investments	183,951	120 (04	-	140.726	995	184,946
Loans and advances to customers	5,222	128,694	02.072	149,726	4 421	283,642
	1,005,408	253,530	92,863	403,140	4,431	1,759,372
Customers' liability under acceptances	-	-	-	-	131,751	131,751
Other assets	-	-	-	-	12,743	12,743
Property and equipment	-	-	-	-	1,826	1,826
Intangibles					3,017	3,017
Total assets	1,424,472	382,224	92,863	552,866	452,912	2,905,337
Liabilities and Head Office equity						
Due to banks and financial institutions	2,732	_	_	_	9,074	11,806
Customers' deposits	811,786	350,874	46,900	-	653,164	1,862,724
Due to related parties	2,797	· -	· -	-	383,806	386,603
Liability under acceptances	· -	-	-	-	131,751	131,751
Other liabilities	-	-	-	-	51,608	51,608
Head Office Equity	-	-	-	-	460,845	460,845
Total liabilities and head office equity	817,315	350,874	46,900		1,690,248	2,905,337
On Balance Sheet gap	607,157	31,350	45,963	552,866	(1,237,336)	-
Cumulative interest rate sensitivity gap	607,157	638,507	684,470	1,237,336	-	-

### 27. Risk management (continued)

The following table depicts the interest rate sensitivity position and interest rate gap position based on contractual repricing arrangement as at 31 December 2012:

Interest Rate Sensitivity Gap:

	Within 3 months AED'000	From 3 to 6 months AED'000	From 6 to 12 months AED'000	Over one year AED'000	Non-interest sensitive AED'000	Total AED'000
Assets						
Cash and balances with U.A.E. Central Bank		-	-	-	237,546	237,546
Due from related parties	68,839	-	-	-	-	68,839
Due from banks and financial institutions	57,998	-	-	-	-	57,998
Financial investments	24,955	-	-	337,056	-	362,011
Loans and advances to customers	808,048	119,839	55,704	274,519	1,413	1,259,523
Customers' liability under acceptances					92,054	92,054
Other assets	-	-	-	_	13,820	13,820
Property and equipment	-	-	-	-	1,421	1,421
Intangibles	-	-	-	-	2,708	2,708
Total assets	959,840	119,839	55,704	611,575	348,962	2,095,920
Liabilities and Head Office equity						
Due to banks and financial institutions	9,166	-	-	-	-	9,166
Customers' deposits	609,578	164,081	28,564	-	607,187	1,409,410
Due to related parties	95,969	3,000	-	-	-	98,969
Liability under acceptances					92,054	92,054
Other liabilities	-	-	-	_	48,474	48,474
Head Office Equity	-	-	-	-	437,847	437,847
Total liabilities and head office equity	714,713	167,081	28,564		1,185,562	2,095,920
On Balance Sheet gap	245,127	(47,242)	27,140	611,575	(836,600)	-
Cumulative interest rate sensitivity gap	245,127	197,885	225,025	836,600	<del>-</del>	-

#### 27. Risk management (continued)

#### Liquidity risk

Liquidity risk is the risk that the Branches will encounter difficulty in meeting obligations from its financial liabilities at a point of time.

#### Management of liquidity risk

The Branches' approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Branches' reputation.

Treasury receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Treasury then maintains a portfolio of short-term liquid assets, largely made up of loans and advances to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Branches.

The daily liquidity position is monitored regularly and liquidity stress testing is conducted covering both normal and more severe market conditions. Liquidity policies and procedures are subject to review and approval by Head Office. Reports of the Branches liquidity positions are reviewed daily. A summary report including any exceptions and remedial action taken is also reviewed daily.

The key measure used by the Branches for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Branches' compliance with the liquidity limit established by the Branches' lead regulator. The other indicators closely monitored on regular basis are Advances to Deposit Ratio, Utilization of funds to stable resources and stress testing of liquid funds against unexpected withdrawal of liabilities.

#### Market risk management

Market risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices. The Branches classify exposures to market risk into either trading or non-trading or banking-book.

The Branches carry a limited amount of market risk as a policy preference and it is continuously monitored. Foreign exchange for the account of the Branches is managed properly.

#### 27. Risk management (continued)

#### Market risk - Non Trading or Banking Book

Market risk on non-trading or banking positions mainly arises from the interest rate and foreign currency exposures.

#### i) Interest rate risk management

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. The Branches are exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities.

The Branches use monitoring tools to periodically measure and monitor interest rate sensitivity. The results are analyzed and monitored by Local Management Committee. Since a portion of the Branches' assets and liabilities have floating rates, deposits and loans generally repriced simultaneously providing a natural hedge, which reduces interest rate exposure. Moreover, the majority of the Branches' assets and liabilities are repriced within one year, thereby further limiting interest rate risk. The following paragraphs depicts the sensitivity to a reasonable possible change in interest rates, with other variables held constant, on the Branches' statement of income or head office equity. The sensitivity of the income is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held as at 31 December 2013, including the effect of hedging instruments. The sensitivity of equity is analyzed by maturity of the asset or swap. All the banking book exposures are monitored and analyzed in currency concentrations and relevant sensitivities are disclosed in AED million.

The impact of 1% sudden movement in benchmark interest rate on net income over a 12 months period as on 31 December 2013 would have been a decrease in net income by -7.29% (in case of decrease of interest rate) and would have been an increase in net income by +7.29% (in case of increase of interest rate) [2012: -3.89% and +3.89%] respectively.

The effective interest rate on bank placements, financial institutions, investments and certificates of deposits with Central Bank was 1.61% (2012: 2.29%), on loans and advances 5.98% (2012: 6.40%), on customer deposits 1.13% (2012: 1.18%) and on bank borrowings 0.56% (2012: 0.94%).

#### ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Head Office has set limits on positions by currencies, which are monitored daily, and hedging strategies are also used to ensure that positions are maintained within the limits.

The Branches' assets are typically funded in the same currency as that of the business transacted in order to eliminate foreign exchange exposure. The Branches' manage exposure to the effects of fluctuations in prevailing foreign currency exchange rates on its financial position and cash flows. The Branches' Head Office sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. At the end of the year, the Branches' had the following significant net exposures denominated in foreign currencies:

#### 27. Risk management (continued)

Market risk management (continued)

#### ii) Currency risk (continued)

	Net spot position AED'000	Forward position AED'000	Total 2013 AED'000	Total 2012 AED'000
<b>.</b>				1.50
Euro	25	-	25	152
Sterling Pounds	7	-	7	9
Swedish Kroners	2	-	2	6
Lebanese Pounds	496	-	496	332
Kuwaiti Dinars	31	-	31	-
South African Rand	3	-	3	3
Japanese Yens	298	-	298	29
Canadian Dollars	6	-	6	8
Swiss Francs	23	-	23	16
Australian Dollars	22	-	22	8
Norwegian Kroner	-	-	-	3
Jordanian Dinars	12	-	12	17
Danish Kroners	2	-	2	1
Total	927	-	927	584

The exchange rate of AED against US Dollar is pegged since November 1980 and the Branches' exposure to currency risk is limited to that extent.

#### **Operational risk**

The Branches' manage and undertake to minimise operational losses as follows:

Identify and assess the operational risk inherent in all material products, activities, processes and systems, and ensure that before new products, activities, processes and systems are introduced or undertaken, the inherent operational risk in them is subject to adequate assessment procedures.

Implement a process to monitor operational risk profiles and material exposures to losses on a regular basis.

Establish and implement policies, processes and procedures to mitigate and/or control material operational risks. Periodically review organizational risk limitation and control strategy and adjust its operational risk profile using appropriate strategies in the context of the Branches' overall risk appetite and profile.

Ensure contingency and business continuity plans are in place to ensure the Branches' ability to operate on an ongoing basis and to limit losses in the event of severe business interruption, disruption or loss.

### 28. Contingent liabilities and commitments

28. Contingent natinties and communents	2013 AED'000	2012 AED'000
a) Contingent liabilities		
Guarantees	1,218,519	1,097,761
Letters of credit	300,739	123,159
	1,519,258	1,220,920

The outstanding unutilised facilities as of 31 December 2013 amounted to AED 1,591 million (2012: AED 1,427 million).

The outstanding unused portion of commitments can be revoked unilaterally at any time by the Branches provided there are reasonable grounds as per contract terms.

### b) Contingent liabilities- maturity profile

The maturity profile of the Branches' contingent liabilities was as follows:

Total ED'000
,218,519
300,739
519,258
,097,761
123,159
220,920
L,

The analysis of commitments and contingencies by industry sector is shown in Note 21.

#### 29. Approval of financial statements

The financial statements were approved by the Board of Directors of the Head Office and authorised for issue on 17 March 2014.